	Current Month - August 2023 vs August 2022											
August 2023 Monthly Report	Occupancy		ADR		RevPAR		Percent Chang			e from June 2022		
	2022	2022	2022	2022	2022	2022	0	ADD	D-11-DAD	D D	Room	Room
	2023	2022	2023	2022	2023	2022	Occ	ADR	RevPAR	Room Rev	Supply	Demand
United States	66.0%	66.2%	\$153.60	\$150.85	\$101.35	\$99.87	-0.3%	1.8%	1.5%	1.8%	0.3%	0.0%
Virginia	65.9%	66.8%	\$132.20	\$128.30	\$87.10	\$85.67	-1.3%	3.0%	1.7%	2.8%	1.1%	-0.2%
Washington, DC	66.5%	64.0%	\$150.69	\$144.14	\$100.28	\$92.18	4.1%	4.5%	8.8%	10.3%	1.4%	5.5%
Arlington, VA	68.7%	65.9%	\$153.69	\$144.39	\$105.61	\$95.20	4.2%	6.4%	10.9%	12.5%	1.4%	5.7%
Alexandria, VA	63.9%	62.0%	\$133.19	\$126.74	\$85.09	\$78.62	3.0%	5.1%	8.2%	11.2%	2.8%	5.9%
Fairfax/Tysons Corner, VA	65.9%	60.8%	\$144.50	\$138.02	\$95.25	\$83.89	8.5%	4.7%	13.5%	13.6%	0.0%	8.5%
Suburban Virginia Area	64.9%	68.7%	\$132.24 \$100.70	\$126.57	\$85.80	\$86.92	-5.5%	4.5%	-1.3%	13.3%	14.8%	8.5%
I-95 Fredericksburg, VA	66.5% 70.1%	66.7% 74.6%	\$100.79 \$123.06	\$96.73	\$67.05 \$86.23	\$64.55	-0.3% -6.0%	4.2%	3.9%	6.0% -5.2%	2.1% -1.6%	1.8% -7.5%
Dulles Airport Area, VA	70.1%	74.0%	\$123.06	\$120.09	\$80.23	\$89.53	-6.0%	2.5%	-3.7%	-5.2%	-1.0%	-7.5%
Norfolk-Virginia Beach, VA	71.0%	72.6%	\$154.46	\$153.93	\$109.74	\$111.74	-2.1%	0.3%	-1.8%	-1.1%	0.7%	-1.5%
Chesapeake/Suffolk, VA	78.2%	79.4%	\$112.76	\$110.95	\$88.21	\$88.14	-1.5%	1.6%	0.1%	0.1%	0.0%	-1.5%
Newport News/Hampton, VA	71.3%	71.8%	\$99.14	\$96.36	\$70.65	\$69.23	-0.8%	2.9%	2.0%	2.0%	0.0%	-0.8%
Norfolk/Portsmouth, VA	73.5%	74.6%	\$129.86	\$124.81	\$95.39	\$93.16	-1.6%	4.0%	2.4%	2.4%	0.0%	-1.6%
Virginia Beach, VA	73.6%	76.6%	\$217.34	\$217.30	\$160.07	\$166.49	-3.9%	0.0%	-3.9%	-1.5%	2.4%	-1.6%
Williamsburg, VA	59.4%	60.0%	\$148.95	\$155.16	\$88.48	\$93.12	-1.0%	-4.0%	-5.0%	-5.5%	-0.6%	-1.6%
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Virginia Area	61.3%	61.7%	\$123.15	\$119.07	\$75.43	\$73.51	-0.8%	3.4%	2.6%	2.4%	-0.2%	-1.0%
Virginia Area (non-MSA)	59.5%	60.1%	\$124.26	\$119.96	\$73.88	\$72.08	-1.1%	3.6%	2.5%	2.5%	0.0%	-1.1%
Lynchburg, VA	59.1%	63.0%	\$122.56	\$119.12	\$72.49	\$75.03	-6.1%	2.9%	-3.4%	-4.5%	-1.2%	-7.2%
Blacksburg/Wytheville, VA	58.7%	61.0%	\$122.57	\$118.67	\$71.97	\$72.45	-3.8%	3.3%	-0.7%	1.6%	2.3%	-1.6%
Staunton/Harrisonburg, VA	60.9%	62.6%	\$109.30	\$103.37	\$66.53	\$64.73	-2.8%	5.7%	2.8%	3.7%	0.9%	-1.9%
Roanoke, VA	66.6%	62.9%	\$105.20	\$102.71	\$70.08	\$64.59	5.9%	2.4%	8.5%	2.9%	-5.2%	0.5%
Charlottesville, VA	67.6%	66.7%	\$158.14	\$156.04	\$106.96	\$104.04	1.4%	1.3%	2.8%	5.2%	2.3%	3.8%
Bristol-Kingsport MSA	58.0%	63.5%	\$106.16	\$98.17	\$61.54	\$62.35	-8.7%	8.1%	-1.3%	-1.6%	-0.3%	-9.0%
Richmond - Petersburg, VA	64.8%	67.9%	\$108.65	\$105.49	\$70.46	\$71.62	-4.5%	3.0%	-1.6%	-0.7%	0.9%	-3.6%
Petersburg/Chester, VA	70.6%	74.6%	\$90.74	\$87.62	\$64.03	\$65.36	-5.4%	3.6%	-2.0%	-3.8%	-1.8%	-7.1%
Richmond CBD, VA	59.3%	58.3%	\$162.83	\$167.94	\$96.60	\$97.88	1.8%	-3.0%	-1.3%	2.0%	3.3%	5.2%
Richmond North/Glen Allen, VA	63.1%	67.1%	\$108.03	\$104.15	\$68.13	\$69.84	-6.0%	3.7%	-2.4%	-0.2%	2.3%	-3.8%
Richmond West/Midlothian, VA	64.6%	67.9%	\$97.12	\$93.97	\$62.70	\$63.77	-4.9%	3.4%	-1.7%	-1.6%	0.1%	-4.8%
VTC Tourism Regions												
Central Virginia	64.0%	66.6%	\$117.52	\$114.53	\$75.24	\$76.32	-3.9%	2.6%	-1.4%	-2.4%	-1.0%	-4.9%
Chesapeake Bay	68.8%	69.6%	\$131.12	\$130.45	\$90.22	\$90.84	-1.2%	0.5%	-0.7%	-0.7%	0.0%	-1.2%
Coastal Virginia - Eastern Shore	65.5%	68.0%	\$164.45	\$167.25	\$107.65	\$113.69	-3.7%	-1.7%	-5.3%	-5.3%	0.0%	-3.7%
Coastal Virginia - Hampton Roads	70.8%	72.5%	\$152.33	\$153.48	\$107.82	\$111.21	-2.3%	-0.7%	-3.0%	-3.1%	-0.1%	-2.4%
Northern Virginia	67.2%	66.9%	\$131.12	\$125.13	\$88.11	\$83.71	0.4%	4.8%	5.3%	7.1%	1.8%	2.2%
Shenandoah Valley	59.6%	61.5%	\$106.65 \$110.43	\$103.75	\$63.58	\$63.79	-3.0%	2.8%	-0.3%	-0.7%	-0.3%	-3.4%
Southern Virginia Blue Bidge Highlands	61.3%	62.0%	\$110.43	\$99.61	\$67.67	\$61.76	-1.2%	10.9%	9.6%	9.6%	0.0%	-1.2%
Southwest Virginia - Blue Ridge Highlands	56.9%	58.7%	\$125.44	\$119.97	\$71.40	\$70.48	-3.1%	4.6%	1.3%	0.8%	-0.5%	-3.6%
Southwest Virginia - Heart of Appalachia	57.1%	67.5%	\$91.64	\$87.06	\$52.34	\$58.79	-15.4%	5.3%	-11.0%	-11.0%	0.0%	-15.4%
Virginia Mountains	62.9% SOURCE: STR. L	59.5%	\$121.80	\$116.88	\$76.66	\$69.50	5.8%	4.2%	10.3%	2.8%	-6.8%	-1.4%

SOURCE: STR, LLC

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	Current Month - August 2023 vs August 2022												
YTD August 2023 Monthly Report	Occu	pancy	ADR		RevPAR		Percent Change from YTD 2022						
110 August 2025 Monthly Report	2002		2000	2022	2222	2022				<u> </u>	Room	Room	
	2023	2022	2023	2022	2023	2022	Occ	ADR	RevPAR	Room Rev	Supply	Demand	
United States	64.1%	63.1%	\$155.19	\$147.98	\$99.43	\$93.34	1.6%	4.9%	6.5%	6.8%	0.2%	1.8%	
Virginia	63.0%	61.5%	\$130.11	\$121.35	\$81.92	\$74.68	2.3%	7.2%	9.7%	10.5%	0.8%	3.1%	
Washington, DC	67.7%	61.1%	\$177.53	\$157.50	\$120.15	\$96.17	10.8%	12.7%	24.9%	26.8%	1.5%	12.5%	
Arlington, VA	72.4%	64.6%	\$185.65	\$162.56	\$134.45	\$104.94	12.2%	14.2%	28.1%	28.1%	0.0%	12.1%	
Alexandria, VA	67.4%	61.6%	\$152.51	\$134.82	\$102.72	\$83.10	9.3%	13.1%	23.6%	27.1%	2.8%	12.3%	
Fairfax/Tysons Corner, VA	65.0%	57.0%	\$155.41	\$136.90	\$101.01	\$78.10	13.9%	13.5%	29.3%	29.8%	0.4%	14.3%	
Suburban Virginia Area _	63.3%	63.7%	\$131.97	\$120.52	\$83.53	\$76.82	-0.7%	9.5%	8.7%	19.9%	10.3%	9.5%	
I-95 Fredericksburg, VA	64.9%	64.8%	\$99.27	\$94.84	\$64.45	\$61.43	0.2%	4.7%	4.9%	4.6%	-0.3%	-0.1%	
Dulles Airport Area, VA	69.6%	66.1%	\$127.42	\$114.62	\$88.67	\$75.76	5.3%	11.2%	17.0%	15.2%	-1.6%	3.6%	
Norfolk-Virginia Beach, VA	64.0%	63.9%	\$135.38	\$131.82	\$86.62	\$84.18	0.2%	2.7%	2.9%	3.7%	0.8%	1.0%	
Chesapeake/Suffolk, VA	73.4%	73.8%	\$104.42	\$98.60	\$76.67	\$72.75	-0.5%	5.9%	5.4%	5.4%	0.0%	-0.5%	
Newport News/Hampton, VA	65.9%	66.5%	\$97.37	\$93.08	\$64.13	\$61.86	-0.9%	4.6%	3.7%	2.6%	-1.0%	-1.9%	
Norfolk/Portsmouth, VA $\_$	70.1%	69.0%	\$119.90	\$113.17	\$84.10	\$78.10	1.6%	5.9%	7.7%	7.7%	0.0%	1.6%	
Virginia Beach, VA	62.7%	63.0%	\$176.47	\$174.59	\$110.66	\$109.94	-0.4%	1.1%	0.7%	3.8%	3.1%	2.7%	
Williamsburg, VA	52.8%	51.6%	\$145.82	\$148.90	\$76.92	\$76.76	2.3%	-2.1%	0.2%	0.0%	-0.2%	2.1%	
Virginia Area	56.5%	56.6%	\$117.16	\$112.54	\$66.15	\$63.73	-0.3%	4.1%	3.8%	3.7%	-0.1%	-0.4%	
Virginia Area (non-MSA)	54.0%	54.3%	\$114.56	\$110.72	\$61.90	\$60.14	-0.5%	3.5%	2.9%	2.9%	-0.1%	-0.6%	
Lynchburg, VA _	56.7%	57.6%	\$118.91	\$114.99	\$67.41	\$66.19	-1.5%	3.4%	1.8%	3.5%	1.6%	0.1%	
Blacksburg/Wytheville, VA	53.8%	54.1%	\$111.10	\$107.10	\$59.74	\$57.90	-0.5%	3.7%	3.2%	4.8%	1.6%	1.0%	
Staunton/Harrisonburg, VA	57.0%	56.9%	\$105.86	\$102.05	\$60.32	\$58.08	0.1%	3.7%	3.8%	4.8%	0.9%	1.0%	
Roanoke, VA	60.4%	58.3%	\$107.16	\$98.75	\$64.71	\$57.55	3.6%	8.5%	12.5%	5.0%	-6.6%	-3.3%	
Charlottesville, VA	64.9%	67.3%	\$156.35	\$151.96	\$101.48	\$102.31	-3.6%	2.9%	-0.8%	3.5%	4.4%	0.6%	
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Bristol-Kingsport MSA	57.6%	59.6%	\$105.26	\$98.18	\$60.65	\$58.51	-3.3%	7.2%	3.7%	4.5%	0.8%	-2.5%	
			****	****	1-0-0	*						2.20	
Richmond - Petersburg, VA	64.1%	64.3%	\$110.03	\$104.86	\$70.50	\$67.41	-0.3%	4.9%	4.6%	4.9%	0.3%	0.0%	
Petersburg/Chester, VA	66.4%	68.0%	\$90.06	\$87.20	\$59.81	\$59.30	-2.3%	3.3%	0.9%	1.3%	0.4%	-1.9%	
Richmond CBD, VA	59.4%	56.7%	\$172.41	\$171.31	\$102.34	\$97.15	4.7%	0.6%	5.3%	10.0%	4.4%	9.3%	
Richmond North/Glen Allen, VA	64.2%	63.9%	\$107.93	\$101.84	\$69.25	\$65.05	0.5%	6.0%	6.5%	5.5%	-0.9%	-0.5%	
Richmond West/Midlothian, VA	64.5%	64.3%	\$98.03	\$94.03	\$63.27	\$60.47	0.4%	4.3%	4.6%	4.7%	0.1%	0.4%	
VTC Tourism Regions													
Central Virginia	62.6%	63.4%	\$117.49	\$113.16	\$73.53	\$71.72	-1.2%	3.8%	2.5%	1.6%	-0.9%	-2.1%	
Chesapeake Bay	59.6%	59.7%	\$117.68	\$116.53	\$70.10	\$69.61	-0.3%	1.0%	0.7%	0.7%	0.0%	-0.3%	
Coastal Virginia - Eastern Shore	55.4%	56.5%	\$135.84	\$134.21	\$75.19	\$75.80	-2.0%	1.2%	-0.8%	-0.8%	0.0%	-2.0%	
Coastal Virginia - Hampton Roads	63.8%	63.8%	\$134.29	\$131.73	\$85.66	\$84.03	0.0%	1.9%	1.9%	1.9%	-0.1%	-0.1%	
Northern Virginia	67.8%	63.3%	\$143.77	\$127.82	\$97.46	\$80.90	7.1%	12.5%	20.5%	21.1%	0.5%	7.6%	
Shenandoah Valley	55.0%	56.3%	\$104.60	\$101.10	\$57.56	\$56.87	-2.2%	3.5%	1.2%	1.1%	-0.1%	-2.3%	
Southern Virginia	57.4%	56.7%	\$102.16	\$93.49	\$58.69	\$52.99	1.4%	9.3%	10.8%	10.8%	0.0%	1.4%	
Southwest Virginia - Blue Ridge Highlands	53.1%	53.1%	\$114.96	\$111.55	\$61.01	\$59.29	-0.1%	3.1%	2.9%	3.9%	0.9%	0.8%	
Southwest Virginia - Heart of Appalachia	52.9%	56.4%	\$89.08	\$86.45	\$47.15	\$48.75	-6.1%	3.0%	-3.3%	-9.2%	-6.2%	-11.9%	
Virginia Mountains	56.9%	55.4%	\$117.61	\$109.68	\$66.96	\$60.77	2.8%	7.2%	10.2%	2.1%	-7.3%	-4.8%	

SOURCE: STR, LL

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