	Current Month - April 2023 vs April 2022												
April 2023 Monthly Report	Occupancy		ADR		RevPAR			Percent Change f			rom February 2022		
	2023	2022	2023	2022	2023	2022	Осс	ADR	RevPAR	Room Rev	Room	Room Demand	
United States	64.4%	65.4%	\$155.77	\$150.61	\$100.39	\$98.49	-1.4%	3.4%	1.9%	2.2%	Supply 0.3%	-1.2%	
Virginia	66.5%	66.8%	\$134.77	\$123.06	\$89.65	\$82.14	-0.3%	9.5%	9.1%	10.1%	0.9%	0.5%	
			7.0		700.00	772.7						7.0.0	
Washington, DC	73.7%	69.3%	\$201.04	\$175.96	\$148.23	\$122.01	6.3%	14.2%	21.5%	23.3%	1.5%	7.9%	
Arlington, VA	80.7%	77.4%	\$207.27	\$175.68	\$167.26	\$135.94	4.3%	18.0%	23.0%	22.7%	-0.2%	4.0%	
Alexandria, VA	73.4%	69.0%	\$169.56	\$146.25	\$124.42	\$100.98	6.3%	15.9%	23.2%	28.3%	4.1%	10.7%	
Fairfax/Tysons Corner, VA	69.2%	62.1%	\$161.43	\$139.31	\$111.68	\$86.46	11.5%	15.9%	29.2%	29.0%	-0.1%	11.3%	
Suburban Virginia Area	67.0%	68.2%	\$139.79	\$122.65	\$93.72	\$83.60	-1.6%	14.0%	12.1%	26.9%	13.2%	11.3%	
I-95 Fredericksburg, VA	70.5%	70.5%	\$102.67	\$96.31	\$72.43	\$67.91	0.0%	6.6%	6.7%	5.7%	-0.9%	-0.9%	
Dulles Airport Area, VA	72.2%	70.2%	\$131.29	\$112.18	\$94.78	\$78.78	2.8%	17.0%	20.3%	18.4%	-1.6%	1.2%	
Norfolk-Virginia Beach, VA	66.3%	67.1%	\$132.73	\$123.99	\$88.02	\$83.21	-1.2%	7.1%	5.8%	6.3%	0.5%	-0.7%	
Chesapeake/Suffolk, VA	74.4%	76.5%	\$103.14	\$94.17	\$76.75	\$72.01	-2.7%	9.5%	6.6%	6.6%	0.0%	-2.7%	
Newport News/Hampton, VA	65.1%	70.5%	\$99.02	\$94.25	\$64.48	\$66.40	-7.6%	5.1%	-2.9%	-4.5%	-1.7%	-9.1%	
Norfolk/Portsmouth, VA	71.8%	70.5%	\$120.74	\$110.97	\$86.73	\$78.19	2.0%	8.8%	10.9%	10.9%	0.0%	1.9%	
Virginia Beach, VA	64.6%	64.0%	\$156.66	\$143.97	\$101.21	\$92.15	0.9%	8.8%	9.8%	12.7%	2.6%	3.5%	
Williamsburg, VA	59.9%	59.3%	\$162.69	\$163.37	\$97.42	\$96.88	1.0%	-0.4%	0.6%	0.6%	0.0%	1.0%	
Virginia Area	59.9%	63.0%	\$120.85	\$116.64	\$72.40	\$73.54	-5.0%	3.6%	-1.5%	-0.7%	0.8%	-4.2%	
Virginia Area (non-MSA)	56.5%	60.5%	\$114.70	\$111.30	\$64.79	\$67.30	-6.6%	3.1%	-3.7%	-3.0%	0.8%	-5.8%	
Lynchburg, VA	59.0%	60.6%	\$114.19	\$115.04	\$67.32	\$69.69	-2.7%	-0.7%	-3.4%	-0.6%	2.9%	0.2%	
Blacksburg/Wytheville, VA	58.1%	61.3%	\$115.21	\$112.25	\$66.97	\$68.85	-5.2%	2.6%	-2.7%	-0.3%	2.5%	-2.9%	
Staunton/Harrisonburg, VA	64.1%	63.5%	\$114.65	\$105.99	\$73.47	\$67.36	0.8%	8.2%	9.1%	9.8%	0.7%	1.5%	
Roanoke, VA	62.9%	64.9%	\$108.15	\$100.35	\$68.01	\$65.17	-3.2%	7.8%	4.4%	-1.7%	-5.8%	-8.8%	
Charlottesville, VA	68.9%	75.7%	\$173.96	\$172.88	\$119.93	\$130.88	-8.9%	0.6%	-8.4%	-2.2%	6.7%	-2.8%	
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Bristol-Kingsport MSA	61.7%	64.9%	\$112.51	\$109.88	\$69.45	\$71.26	-4.8%	2.4%	-2.5%	-3.3%	-0.8%	-5.5%	
Bisharand Batambana VA	66.004	67.40/	t444.70	t100.11	472.76	470.56	4.60/	2.20/	1.70/	0.00/	0.70/	2.20/	
Richmond - Petersburg, VA	66.0%	67.1%	\$111.70	\$108.11	\$73.76	\$72.56	-1.6%	3.3%	1.7%	0.9%	-0.7%	-2.3%	
Petersburg/Chester, VA Richmond CBD/Airport, VA	67.2%	71.6%	\$91.34	\$88.04	\$61.41	\$63.06	-6.1%	3.7%	-2.6%	-2.1%	0.5%	-5.7%	
Richmond North/Glen Allen, VA	62.6% 67.0%	61.6%	\$176.24 \$109.53	\$180.75 \$104.41	\$110.27 \$73.36	\$111.37 \$69.77	1.5% 0.2%	-2.5% 4.9%	-1.0% 5.1%	2.3%	3.4% -3.2%	5.0%	
Richmond West/Midlothian, VA	65.9%	65.2%	\$109.53	\$104.41	\$73.36	\$69.77	1.0%	2.5%	3.5%	3.6%	0.1%	1.1%	
Kichinona West/Midiothian, VA	65.9%	03.2%	\$97.99	\$95.65	\$04.50	\$02.50	1.0%	2.5%	3.5%	3.0%	0.1%	1.170	
VTC Tourism Regions													
Central Virginia	65.1%	67.2%	\$121.38	\$119.36	\$79.07	\$80.26	-3.1%	1.7%	-1.5%	-2.9%	-1.4%	-4.5%	
Chesapeake Bay	61.2%	65.6%	\$121.36	\$114.43	\$73.07	\$75.10	-6.7%	2.6%	-4.2%	-4.2%	0.0%	-6.7%	
Coastal Virginia - Eastern Shore	54.5%	60.4%	\$117.40	\$116.74	\$65.63	\$70.55	-9.7%	3.1%	-7.0%	-7.0%	0.0%	-9.7%	
Coastal Virginia - Hampton Roads	66.2%	67.1%	\$120.33	\$110.74	\$87.59	\$83.42	-1.3%	6.4%	5.0%	4.7%	-0.3%	-1.6%	
Northern Virginia	73.0%	70.0%	\$154.72	\$133.79	\$112.96	\$93.67	4.3%	15.6%	20.6%	21.7%	1.0%	5.3%	
Shenandoah Valley	59.9%	64.1%	\$110.40	\$103.76	\$66.16	\$66.53	-6.5%	6.4%	-0.6%	-1.0%	-0.4%	-6.9%	
Southern Virginia	61.5%	63.1%	\$105.77	\$98.27	\$65.06	\$62.02	-0.5%	7.6%	4.9%	4.9%	0.0%	-2.5%	
Southwest Virginia - Blue Ridge Highlands	58.0%	59.5%	\$118.94	\$118.44	\$68.97	\$70.43	-2.5%	0.4%	-2.1%	-2.0%	0.0%	-2.5%	
Southwest Virginia - Heart of Appalachia	52.8%	59.9%	\$88.30	\$83.28	\$46.65	\$49.89	-11.8%	6.0%	-6.5%	-6.5%	0.0%	-11.8%	
Virginia Mountains	59.0%	61.6%	\$116.77	\$109.95	\$68.87	\$67.75	-4.3%	6.2%	1.7%	-4.1%	-5.6%	-9.7%	
	SOURCE: STR.		Ţ 0	+	7-5.07			2.270			2.070		

SOURCE: STR, LLC

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	Year to Date - April 2023 vs April 2022												
YTD April 2023 Monthly Report	Occupancy		ADR		RevPAR			Pei	rcent Change	nge from YTD 2022			
TTD April 2023 Monthly Report	2023	2022	2023	2022	2023	2022	Осс	ADR	RevPAR	Room Rev	Room Supply	Room Demand	
United States	60.6%	58.4%	\$152.68	\$141.00	\$92.59	\$82.30	3.9%	8.3%	12.5%	12.9%	0.4%	4.3%	
Virginia	58.2%	55.0%	\$120.87	\$108.84	\$70.32	\$59.88	5.8%	11.1%	17.5%	18.2%	0.6%	6.4%	
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Washington, DC	63.2%	52.9%	\$177.95	\$148.70	\$112.51	\$78.67	19.5%	19.7%	43.0%	45.0%	1.3%	21.1%	
Arlington, VA	68.2%	55.2%	\$185.77	\$153.89	\$126.75	\$84.95	23.6%	20.7%	49.2%	48.9%	-0.2%	23.3%	
Alexandria, VA	63.8%	53.6%	\$149.43	\$126.60	\$95.33	\$67.92	18.9%	18.0%	40.4%	44.3%	2.8%	22.2%	
Fairfax/Tysons Corner, VA	59.0%	49.7%	\$152.13	\$126.96	\$89.69	\$63.09	18.7%	19.8%	42.2%	43.3%	0.8%	19.6%	
Suburban Virginia Area	57.5%	57.3%	\$119.43	\$109.48	\$68.72	\$62.71	0.5%	9.1%	9.6%	15.7%	5.6%	6.1%	
I-95 Fredericksburg, VA	61.5%	60.2%	\$95.74	\$90.04	\$58.86	\$54.17	2.2%	6.3%	8.7%	7.1%	-1.5%	0.7%	
Dulles Airport Area, VA	63.9%	56.3%	\$122.85	\$104.20	\$78.51	\$58.61	13.6%	17.9%	33.9%	31.8%	-1.6%	11.8%	
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Norfolk-Virginia Beach, VA	56.6%	55.0%	\$112.72	\$105.47	\$63.78	\$58.02	2.8%	6.9%	9.9%	10.8%	0.8%	3.7%	
Chesapeake/Suffolk, VA	68.6%	68.2%	\$92.91	\$84.34	\$63.73	\$57.53	0.6%	10.2%	10.8%	10.8%	0.0%	0.6%	
Newport News/Hampton, VA	59.9%	59.8%	\$89.14	\$84.41	\$53.35	\$50.51	0.0%	5.6%	5.6%	3.9%	-1.7%	-1.6%	
Norfolk/Portsmouth, VA Virginia Beach, VA	65.8%	62.8%	\$107.49	\$97.64	\$70.73	\$61.28	4.8%	10.1%	15.4%	15.4%	0.0%	4.8%	
Williamsburg, VA	52.3% 44.4%	50.3% 42.1%	\$128.98 \$139.80	\$120.77 \$139.49	\$67.49 \$62.02	\$60.71 \$58.71	4.1% 5.4%	6.8% 0.2%	11.2% 5.6%	15.4% 5.3%	3.8% -0.4%	8.1% 5.0%	
williamsburg, va	44.470	42.170	\$159.00	\$159.49	\$02.02	\$30.71	5.4%	0.2%	3.0%	5.5%	-0.4%	5.0%	
Virginia Area	52.3%	51.5%	\$109.12	\$103.68	\$57.08	\$53.37	1.6%	5.2%	7.0%	7.2%	0.3%	1.9%	
Virginia Area (non-MSA)	49.0%	48.7%	\$103.74	\$103.00	\$50.79	\$48.85	0.6%	3.4%	4.0%	4.8%	0.3%	1.4%	
Lynchburg, VA	55.2%	55.0%	\$112.56	\$100.32	\$62.11	\$59.97	0.4%	3.2%	3.6%	7.2%	3.5%	3.9%	
Blacksburg/Wytheville, VA	49.7%	48.0%	\$103.77	\$99.16	\$51.54	\$47.64	3.4%	4.6%	8.2%	8.9%	0.6%	4.1%	
Staunton/Harrisonburg, VA	54.9%	51.8%	\$105.30	\$97.16	\$57.76	\$50.28	6.0%	8.4%	14.9%	15.6%	0.7%	6.7%	
Roanoke, VA	55.7%	52.1%	\$101.88	\$91.26	\$56.73	\$47.53	6.9%	11.6%	19.4%	11.3%	-6.7%	-0.3%	
Charlottesville, VA	60.9%	64.9%	\$144.45	\$137.37	\$88.02	\$89.18	-6.1%	5.2%	-1.3%	2.9%	4.2%	-2.2%	
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Bristol-Kingsport MSA	52.7%	54.1%	\$100.76	\$95.30	\$53.14	\$51.57	-2.5%	5.7%	3.0%	5.3%	2.2%	-0.4%	
Richmond - Petersburg, VA	62.6%	61.7%	\$108.36	\$102.43	\$67.83	\$63.21	1.4%	5.8%	7.3%	7.2%	-0.1%	1.3%	
Petersburg/Chester, VA	65.2%	65.8%	\$89.07	\$85.91	\$58.03	\$56.54	-1.0%	3.7%	2.6%	3.6%	1.0%	0.0%	
Richmond CBD/Airport, VA	58.5%	54.4%	\$173.84	\$171.26	\$101.71	\$93.16	7.6%	1.5%	9.2%	15.3%	5.6%	13.6%	
Richmond North/Glen Allen, VA	62.4%	61.1%	\$105.19	\$98.48	\$65.63	\$60.17	2.1%	6.8%	9.1%	6.1%	-2.7%	-0.6%	
Richmond West/Midlothian, VA	62.4%	61.1%	\$96.64	\$91.99	\$60.28	\$56.25	2.0%	5.1%	7.2%	7.2%	0.1%	2.1%	
VTC Tourism Regions													
Central Virginia	60.8%	61.0%	\$113.55	\$108.47	\$69.01	\$66.12	-0.3%	4.7%	4.4%	3.4%	-1.0%	-1.2%	
Chesapeake Bay	51.5%	52.5%	\$102.14	\$101.68	\$52.65	\$53.37	-1.8%	0.5%	-1.3%	-1.3%	0.0%	-1.8%	
Coastal Virginia - Eastern Shore	47.5%	47.4%	\$107.49	\$103.83	\$51.10	\$49.17	0.4%	3.5%	3.9%	3.9%	0.0%	0.4%	
Coastal Virginia - Hampton Roads	56.4%	55.0%	\$112.48	\$105.64	\$63.48	\$58.07	2.7%	6.5%	9.3%	9.2%	-0.1%	2.6%	
Northern Virginia	63.0%	55.4%	\$139.98	\$118.73	\$88.20	\$65.76	13.8%	17.9%	34.1%	33.6%	-0.4%	13.3%	
Shenandoah Valley	51.0%	50.7%	\$101.22	\$93.95	\$51.63	\$47.64	0.6%	7.7%	8.4%	8.9%	0.5%	1.1%	
Southern Virginia	54.1%	52.3%	\$96.23	\$88.94	\$52.08	\$46.51	3.5%	8.2%	12.0%	12.0%	0.0%	3.5%	
Southwest Virginia - Blue Ridge Highlands	48.1%	46.9%	\$107.15	\$103.69	\$51.56	\$48.67	2.5%	3.3%	5.9%	8.3%	2.2%	4.8%	
Southwest Virginia - Heart of Appalachia	48.5%	47.6%	\$84.83	\$79.53	\$41.11	\$37.86	1.8%	6.7%	8.6%	8.6%	0.0%	1.8%	
Virginia Mountains	51.9%	49.7%	\$107.87	\$100.56	\$55.93	\$49.96	4.4%	7.3%	12.0%	4.5%	-6.7%	-2.6%	

SOURCE: STR, LLC

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