

Current Month - December 2022 vs December 2021												
December 2022 Monthly Report	Occupancy		ADR		RevPAR		Percent Change from October 2021					
	2022	2021	2022	2021	2022	2021	Occ	ADR	RevPAR	Room Rev	Room Supply	Room Demand
<b>United States</b>	53.6%	53.3%	\$146.72	\$135.76	\$78.63	\$72.30	0.6%	8.1%	8.7%	9.3%	0.5%	1.1%
<b>Virginia</b>	50.1%	49.3%	\$108.40	\$99.45	\$54.27	\$49.06	1.5%	9.0%	10.6%	11.2%	0.5%	2.0%
<b>Washington, DC</b>	52.4%	45.2%	\$151.28	\$123.24	\$79.31	\$55.65	16.1%	22.8%	42.5%	44.2%	1.2%	17.5%
Arlington, VA	52.2%	42.7%	\$142.18	\$119.94	\$74.25	\$51.22	22.3%	18.5%	45.0%	42.7%	-1.6%	20.3%
Alexandria, VA	51.4%	46.9%	\$124.73	\$107.24	\$64.10	\$50.29	9.6%	16.3%	27.5%	29.1%	1.3%	11.0%
Fairfax/Tysons Corner, VA	50.3%	44.7%	\$138.63	\$115.47	\$69.77	\$51.58	12.7%	20.1%	35.3%	37.0%	1.3%	14.1%
Suburban Virginia Area	50.1%	51.1%	\$122.16	\$117.30	\$61.25	\$59.99	-2.0%	4.2%	2.1%	3.8%	1.7%	-0.3%
I-95 Fredericksburg, VA	50.9%	52.6%	\$87.68	\$81.69	\$44.60	\$42.97	-3.3%	7.3%	3.8%	4.1%	0.3%	-3.0%
Dulles Airport Area, VA	56.1%	48.9%	\$108.78	\$93.18	\$61.00	\$45.55	14.7%	16.7%	33.9%	31.8%	-1.6%	12.9%
<b>Norfolk-Virginia Beach, VA</b>	51.0%	50.9%	\$105.38	\$99.75	\$53.76	\$50.79	0.2%	5.6%	5.9%	6.3%	0.5%	0.6%
Chesapeake/Suffolk, VA	64.3%	61.7%	\$84.73	\$76.43	\$54.45	\$47.15	4.2%	10.9%	15.5%	15.5%	0.0%	4.2%
Newport News/Hampton, VA	58.7%	57.6%	\$82.18	\$78.21	\$48.21	\$45.08	1.8%	5.1%	7.0%	5.2%	-1.7%	0.1%
Norfolk/Portsmouth, VA	53.0%	51.0%	\$93.56	\$86.77	\$49.56	\$44.23	3.9%	7.8%	12.0%	12.0%	-0.1%	3.8%
Virginia Beach, VA	41.6%	44.1%	\$104.73	\$100.27	\$43.55	\$44.19	-5.6%	4.5%	-1.4%	1.8%	3.3%	-2.5%
Williamsburg, VA	47.6%	47.1%	\$164.33	\$157.33	\$78.26	\$74.14	1.1%	4.5%	5.6%	4.3%	-1.2%	-0.2%
<b>Virginia Area</b>	45.9%	44.8%	\$100.03	\$96.61	\$45.96	\$43.25	2.6%	3.5%	6.3%	6.5%	0.3%	2.9%
Virginia Area (non-MSA)	43.0%	44.6%	\$100.07	\$98.47	\$43.08	\$43.91	-3.5%	1.6%	-1.9%	-1.6%	0.3%	-3.2%
Lynchburg, VA	45.3%	41.4%	\$101.00	\$97.64	\$45.72	\$40.38	9.5%	3.4%	13.2%	17.9%	4.1%	14.0%
Blacksburg/Wytheville, VA	42.3%	40.7%	\$93.15	\$86.12	\$39.43	\$35.08	3.9%	8.2%	12.4%	12.4%	0.0%	3.9%
Staunton/Harrisonburg, VA	49.1%	43.8%	\$90.20	\$92.72	\$44.29	\$40.58	12.2%	-2.7%	9.2%	10.0%	0.8%	13.1%
Roanoke, VA	52.4%	47.3%	\$95.47	\$86.09	\$50.06	\$40.75	10.8%	10.9%	22.8%	15.4%	-6.1%	4.0%
Charlottesville, VA	51.5%	50.9%	\$124.35	\$117.94	\$64.10	\$60.08	1.2%	5.4%	6.7%	13.4%	6.3%	7.5%
<b>Bristol-Kingsport MSA</b>	48.7%	48.1%	\$94.06	\$87.37	\$45.82	\$42.05	1.2%	7.7%	9.0%	12.5%	3.3%	4.5%
<b>Richmond - Petersburg, VA</b>	52.0%	59.6%	\$99.98	\$94.18	\$52.00	\$56.17	-12.8%	6.2%	-7.4%	-6.6%	0.9%	-12.0%
Petersburg/Chester, VA	48.6%	63.8%	\$80.79	\$82.94	\$39.24	\$52.90	-23.9%	-2.6%	-25.8%	-24.1%	2.4%	-22.0%
Richmond CBD/Airport, VA	50.8%	58.1%	\$133.05	\$121.05	\$67.65	\$70.37	-12.5%	9.9%	-3.9%	-3.2%	0.7%	-11.9%
Richmond North/Glen Allen, VA	52.9%	58.4%	\$94.77	\$88.16	\$50.14	\$51.52	-9.5%	7.5%	-2.7%	-2.3%	0.4%	-9.1%
Richmond West/Midlothian, VA	57.7%	58.7%	\$90.63	\$85.78	\$52.28	\$50.33	-1.7%	5.6%	3.9%	3.9%	0.1%	-1.6%
<b>VTC Tourism Regions</b>												
Central Virginia	50.7%	56.6%	\$103.32	\$97.58	\$52.36	\$55.21	-10.4%	5.9%	-5.2%	-6.0%	-0.8%	-11.2%
Chesapeake Bay	45.6%	46.7%	\$97.73	\$93.39	\$44.57	\$43.63	-2.4%	4.6%	2.1%	2.1%	0.0%	-2.4%
Coastal Virginia - Eastern Shore	39.2%	40.3%	\$103.87	\$97.50	\$40.75	\$39.30	-2.7%	6.5%	3.7%	-3.7%	-7.2%	-9.6%
Coastal Virginia - Hampton Roads	50.9%	50.9%	\$105.66	\$100.09	\$53.73	\$50.95	-0.1%	5.6%	5.5%	5.2%	-0.2%	-0.3%
Northern Virginia	52.3%	47.7%	\$119.70	\$103.79	\$62.58	\$49.50	9.6%	15.3%	26.4%	25.7%	-0.6%	9.0%
Shenandoah Valley	45.5%	44.4%	\$93.53	\$92.49	\$42.59	\$41.03	2.6%	1.1%	3.8%	3.3%	-0.5%	2.2%
Southern Virginia	45.7%	45.7%	\$88.62	\$86.90	\$40.52	\$39.73	0.0%	2.0%	2.0%	2.0%	0.0%	0.0%
Southwest Virginia - Blue Ridge Highlands	42.3%	41.7%	\$100.67	\$94.91	\$42.54	\$39.55	1.4%	6.1%	7.6%	10.7%	3.0%	4.4%
Southwest Virginia - Heart of Appalachia	42.6%	44.9%	\$85.66	\$81.04	\$36.46	\$36.39	-5.2%	5.7%	0.2%	0.2%	0.0%	-5.2%
Virginia Mountains	49.1%	45.7%	\$106.04	\$102.25	\$52.11	\$46.73	7.5%	3.7%	11.5%	4.3%	-6.5%	0.5%

SOURCE: STR, LLC

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Year to Date - December 2022 vs December 2021												
YTD December 2022 Monthly Report	Occupancy		ADR		RevPAR		Percent Change from YTD 2021					
	2022	2021	2022	2021	2022	2021	Occ	ADR	RevPAR	Room Rev	Room Supply	Room Demand
<b>United States</b>	62.7%	57.5%	\$148.83	\$124.96	\$93.27	\$71.88	8.9%	19.1%	29.8%	32.2%	1.9%	11.0%
<b>Virginia</b>	61.4%	56.6%	\$121.50	\$105.01	\$74.61	\$59.41	8.5%	15.7%	25.6%	26.6%	0.8%	9.4%
<b>Washington, DC</b>	61.7%	48.0%	\$163.34	\$120.50	\$100.72	\$57.79	28.6%	35.6%	74.3%	80.1%	3.3%	32.8%
Arlington, VA	65.2%	41.8%	\$167.45	\$123.64	\$109.14	\$51.63	56.1%	35.4%	111.4%	101.8%	-4.6%	49.0%
Alexandria, VA	61.8%	48.7%	\$136.71	\$107.67	\$84.51	\$52.48	26.8%	27.0%	61.0%	60.3%	-0.5%	26.2%
Fairfax/Tysons Corner, VA	57.9%	47.7%	\$142.04	\$109.24	\$82.17	\$52.10	21.3%	30.0%	57.7%	65.1%	4.7%	26.9%
Suburban Virginia Area	63.8%	58.8%	\$127.21	\$116.05	\$81.21	\$68.26	8.5%	9.6%	19.0%	21.4%	2.0%	10.7%
I-95 Fredericksburg, VA	62.9%	59.8%	\$93.07	\$83.16	\$58.54	\$49.72	5.2%	11.9%	17.8%	17.9%	0.2%	5.4%
Dulles Airport Area, VA	65.9%	53.2%	\$116.63	\$92.18	\$76.82	\$49.03	23.8%	26.5%	56.7%	60.2%	2.3%	26.6%
<b>Norfolk-Virginia Beach, VA</b>	62.9%	61.6%	\$126.64	\$118.09	\$79.61	\$72.79	2.0%	7.2%	9.4%	10.0%	0.6%	2.6%
Chesapeake/Suffolk, VA	74.7%	74.6%	\$95.47	\$85.97	\$71.33	\$64.15	0.1%	11.0%	11.2%	11.2%	0.0%	0.1%
Newport News/Hampton, VA	66.9%	64.9%	\$88.61	\$78.52	\$59.25	\$50.93	3.1%	12.8%	16.3%	15.2%	-1.0%	2.1%
Norfolk/Portsmouth, VA	67.7%	65.5%	\$110.62	\$100.41	\$74.86	\$65.74	3.4%	10.2%	13.9%	13.9%	0.0%	3.4%
Virginia Beach, VA	60.4%	61.9%	\$165.95	\$158.80	\$100.29	\$98.32	-2.4%	4.5%	2.0%	4.1%	2.1%	-0.4%
Williamsburg, VA	50.4%	45.2%	\$148.76	\$142.88	\$74.92	\$64.62	11.4%	4.1%	16.0%	16.7%	0.7%	12.1%
<b>Virginia Area</b>	57.0%	55.3%	\$113.61	\$102.16	\$64.82	\$56.51	3.1%	11.2%	14.7%	16.2%	1.3%	4.5%
Virginia Area (non-MSA)	54.8%	54.7%	\$110.46	\$101.89	\$60.53	\$55.73	0.2%	8.4%	8.6%	9.1%	0.4%	0.6%
Lynchburg, VA	58.1%	54.5%	\$113.82	\$103.65	\$66.17	\$56.50	6.6%	9.8%	17.1%	20.3%	2.7%	9.5%
Blacksburg/Wytheville, VA	53.7%	51.1%	\$109.41	\$95.42	\$58.80	\$48.75	5.2%	14.7%	20.6%	21.8%	1.0%	6.3%
Staunton/Harrisonburg, VA	58.3%	55.3%	\$103.58	\$97.94	\$60.42	\$54.15	5.5%	5.8%	11.6%	15.5%	3.5%	9.2%
Roanoke, VA	59.1%	55.5%	\$100.37	\$86.57	\$59.35	\$48.08	6.5%	15.9%	23.4%	21.4%	-1.7%	4.7%
Charlottesville, VA	66.4%	64.2%	\$157.52	\$134.18	\$104.54	\$86.10	3.4%	17.4%	21.4%	29.6%	6.7%	10.4%
<b>Bristol-Kingsport MSA</b>	61.1%	56.1%	\$100.25	\$91.23	\$61.27	\$51.18	8.9%	9.9%	19.7%	19.8%	0.1%	9.0%
<b>Richmond - Petersburg, VA</b>	64.2%	63.6%	\$105.53	\$91.24	\$67.72	\$58.06	0.9%	15.7%	16.7%	17.4%	0.6%	1.5%
Petersburg/Chester, VA	66.8%	72.9%	\$85.97	\$78.30	\$57.44	\$57.09	-8.4%	9.8%	0.6%	2.3%	1.7%	-6.8%
Richmond CBD/Airport, VA	62.6%	56.0%	\$138.75	\$118.69	\$86.85	\$66.46	11.8%	16.9%	30.7%	29.5%	-0.9%	10.8%
Richmond North/Glen Allen, VA	63.2%	62.2%	\$102.04	\$87.32	\$64.49	\$54.30	1.6%	16.9%	18.8%	20.1%	1.1%	2.8%
Richmond West/Midlothian, VA	65.3%	65.6%	\$94.41	\$85.34	\$61.69	\$55.99	-0.4%	10.6%	10.2%	10.2%	0.0%	-0.4%
<b>VTC Tourism Regions</b>												
Central Virginia	63.8%	62.6%	\$113.74	\$98.59	\$72.52	\$61.76	1.8%	15.4%	17.4%	16.8%	-0.5%	1.2%
Chesapeake Bay	58.1%	60.5%	\$112.09	\$106.38	\$65.07	\$64.38	-4.1%	5.4%	1.1%	1.1%	0.0%	-4.1%
Coastal Virginia - Eastern Shore	56.3%	57.0%	\$134.04	\$123.36	\$75.52	\$70.36	-1.2%	8.7%	7.3%	0.0%	-6.9%	-8.0%
Coastal Virginia - Hampton Roads	62.7%	61.6%	\$126.74	\$118.52	\$79.52	\$72.95	1.9%	6.9%	9.0%	9.0%	0.0%	2.0%
Northern Virginia	63.2%	50.8%	\$130.59	\$103.00	\$82.52	\$52.32	24.4%	26.8%	57.7%	56.3%	-0.9%	23.3%
Shenandoah Valley	56.9%	55.0%	\$104.93	\$98.27	\$59.71	\$54.06	3.4%	6.8%	10.4%	9.9%	-0.5%	2.9%
Southern Virginia	56.4%	57.1%	\$96.51	\$87.53	\$54.39	\$49.94	-1.2%	10.3%	8.9%	8.6%	-0.3%	-1.5%
Southwest Virginia - Blue Ridge Highlands	53.5%	51.6%	\$113.09	\$100.48	\$60.46	\$51.86	3.6%	12.5%	16.6%	16.1%	-0.4%	3.1%
Southwest Virginia - Heart of Appalachia	55.7%	51.2%	\$90.01	\$83.56	\$50.17	\$42.82	8.8%	7.7%	17.2%	17.2%	0.0%	8.8%
Virginia Mountains	56.0%	53.3%	\$109.66	\$98.06	\$61.43	\$52.30	5.0%	11.8%	17.4%	14.3%	-2.7%	2.2%

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