	Current Month - April 2022 vs April 2021												
	Occupancy		ADR		RevPAR			Р	ercent Change	from April 2021			
April 2022 Monthly Report	2022	2021	2022	2021	2022	2021	Occ	ADR	RevPAR	Room Rev	Room	Room	
United States	65.5%	57.3%	\$149.90	\$110.95	\$98.20	\$63.57	14.4%	35.1%	54.5%	59.2%	Supply 3.1%	Demand 17.8%	
Virginia	67.4%	56.4%	\$149.90	\$93.08	\$82.69	\$52.54	19.4%	31.8%	57.4%	59.4%	1.2%	20.9%	
viigiiiu	07.470	30.470	Ψ122.03	\$33.00	\$02.03	ψ3L.3-1	13.470	31.070	31.470	33.470	1.270	20.570	
Washington, DC	69.2%	43.7%	\$176.30	\$104.09	\$122.02	\$45.52	58.3%	69.4%	168.1%	185.2%	6.4%	68.4%	
Arlington, VA	77.3%	32.1%	\$175.65	\$110.70	\$135.84	\$35.48	141.3%	58.7%	282.8%	258.2%	-6.4%	125.7%	
Alexandria, VA	69.2%	42.0%	\$146.17	\$95.68	\$101.13	\$40.17	64.8%	52.8%	151.7%	146.2%	-2.2%	61.2%	
Fairfax/Tysons Corner, VA	61.8%	43.2%	\$140.23	\$95.62	\$86.62	\$41.30	43.0%	46.6%	109.7%	124.8%	7.2%	53.3%	
Suburban Virginia Area	68.7%	60.2%	\$125.62	\$105.33	\$86.32	\$63.38	14.2%	19.3%	36.2%	41.3%	3.8%	18.5%	
I-95 Fredericksburg, VA	69.9%	61.9%	\$95.33	\$78.69	\$66.62	\$48.68	13.0%	21.1%	36.9%	38.1%	0.9%	14.0%	
Dulles Airport Area, VA	70.2%	44.6%	\$112.01	\$78.77	\$78.59	\$35.10	57.5%	42.2%	123.9%	133.2%	4.2%	64.0%	
Norfolk-Virginia Beach, VA	67.7%	64.6%	\$124.28	\$102.04	\$84.19	\$65.93	4.8%	21.8%	27.7%	28.9%	0.9%	5.8%	
Chesapeake/Suffolk, VA	78.7%	80.1%	\$93.65	\$80.00	\$73.71	\$64.12	-1.8%	17.1%	15.0%	15.0%	0.0%	-1.8%	
Newport News/Hampton, VA	71.4%	68.5%	\$92.57	\$72.92	\$66.10	\$49.93	4.3%	26.9%	32.4%	32.4%	0.0%	4.3%	
Norfolk/Portsmouth, VA	70.7%	68.3%	\$110.53	\$89.16	\$78.15	\$60.90	3.5%	24.0%	28.3%	28.4%	0.0%	3.5%	
Virginia Beach, VA	64.3%	65.3%	\$145.85	\$126.25	\$93.73	\$82.40	-1.5%	15.5%	13.8%	14.8%	1.0%	-0.6%	
Williamsburg, VA	59.3%	44.5%	\$165.81	\$133.44	\$98.32	\$59.44	33.1%	24.3%	65.4%	70.9%	3.3%	37.5%	
Virginia Area	64.1%	59.3%	\$114.57	\$90.96	\$73.48	\$53.90	8.2%	26.0%	36.3%	38.7%	1.7%	10.1%	
Virginia Area (non-MSA)	61.5%	57.6%	\$109.69	\$91.14	\$67.46	\$52.46	6.8%	20.4%	28.6%	29.0%	0.3%	7.2%	
Lynchburg, VA	61.2%	59.4%	\$109.21	\$95.77	\$66.84	\$56.91	3.0%	14.0%	17.4%	20.0%	2.2%	5.2%	
Blacksburg/Wytheville, VA	61.3%	55.7%	\$110.49	\$80.48	\$67.78	\$44.85	10.1%	37.3%	51.1%	54.2%	2.0%	12.3%	
Staunton/Harrisonburg, VA	68.0%	60.6%	\$103.03	\$85.51	\$70.02	\$51.82	12.2%	20.5%	35.1%	40.8%	4.2%	16.9%	
Roanoke, VA	64.7% 76.7%	56.5% 74.9%	\$98.81 \$171.14	\$77.45 \$118.70	\$63.96 \$131.29	\$43.77 \$88.88	14.6% 2.5%	27.6% 44.2%	46.1% 47.7%	45.2% 60.5%	-0.7% 8.6%	13.8% 11.3%	
Charlottesville, VA	76.7%	74.9%	\$171.14	\$118.70	\$131.29	\$8.88	2.5%	44.2%	47.7%	60.5%	8.6%	11.3%	
Bristol-Kingsport MSA	68.4%	60.2%	\$109.41	\$87.12	\$74.86	\$52.41	13.7%	25.6%	42.8%	44.9%	1.4%	15.3%	
2.13.0gsp0.12	00.170	00.270	ψ103.11	407.112	ψ, 1.00	Ψ32.11	13.170	23.070	12.070	11.570		13.370	
Richmond - Petersburg, VA	68.3%	61.9%	\$107.97	\$82.46	\$73.75	\$51.05	10.3%	30.9%	44.5%	46.2%	1.2%	11.7%	
Petersburg/Chester, VA	73.1%	75.7%	\$85.80	\$72.03	\$62.74	\$54.56	-3.5%	19.1%	15.0%	16.5%	1.3%	-2.2%	
Richmond CBD/Airport, VA	66.8%	50.1%	\$143.31	\$107.34	\$95.72	\$53.82	33.2%	33.5%	77.8%	75.7%	-1.2%	31.6%	
Richmond North/Glen Allen, VA	66.9%	61.5%	\$105.20	\$79.20	\$70.36	\$48.67	8.8%	32.8%	44.6%	48.8%	2.9%	12.0%	
Richmond West/Midlothian, VA	67.1%	60.5%	\$96.38	\$78.13	\$64.63	\$47.27	10.8%	23.4%	36.7%	36.7%	0.0%	10.8%	
VTC Tourism Regions													
Central Virginia	69.1%	63.6%	\$117.72	\$89.79	\$81.33	\$57.09	8.7%	31.1%	42.5%	43.1%	0.5%	9.2%	
Chesapeake Bay	64.4%	65.6%	\$111.53	\$95.16	\$71.84	\$62.40	-1.8%	17.2%	15.1%	15.1%	0.0%	-1.8%	
Coastal Virginia - Eastern Shore	60.4%	61.6%	\$116.65	\$100.48	\$70.42	\$61.86	-1.9%	16.1%	13.8%	13.8%	0.0%	-1.9%	
Coastal Virginia - Hampton Roads	67.7%	64.5%	\$124.74	\$102.34	\$84.41	\$66.04	4.9%	21.9%	27.8%	28.5%	0.5%	5.4%	
Northern Virginia	69.9%	45.5%	\$133.64	\$91.58	\$93.44	\$41.64	53.8%	45.9%	124.4%	122.4%	-0.9%	52.4%	
Shenandoah Valley	66.4%	56.4%	\$104.74	\$87.69	\$69.51	\$49.50	17.6%	19.4%	40.4%	40.4%	0.0%	17.6%	
Southern Virginia	63.1%	64.1%	\$99.82	\$85.00	\$62.96	\$54.51	-1.6%	17.4%	15.5%	15.0%	-0.5%	-2.1%	
Southwest Virginia - Blue Ridge Highlands	61.1%	55.9%	\$116.18	\$87.68	\$70.99	\$49.04	9.2%	32.5%	44.8%	44.7%	-0.1%	9.2%	
Southwest Virginia - Heart of Appalachia	60.0%	52.3%	\$89.00	\$78.42	\$53.36	\$41.02	14.6%	13.5%	30.1%	30.1%	0.0%	14.6%	
Virginia Mountains	61.2% Source: STR	54.8%	\$106.06	\$84.85	\$64.93	\$46.47	11.8%	25.0%	39.7%	38.6%	-0.8%	10.8%	

Source: STR

	Year to Date - April 2022 vs April 2021												
YTD April 2022 Monthly Report	Occupancy		ADR		RevPAR		Percent Change from YTD 2021						
TTD April 2022 Monthly Report									1		Room	Room	
	2022	2021	2022	2021	2022	2021	Occ	ADR	RevPAR	Room Rev	Supply	Demand	
United States	58.5%	49.0%	\$140.75	\$103.05	\$82.36	\$50.50	19.4%	36.6%	63.1%	69.1%	3.7%	23.8%	
Virginia	55.5%	47.9%	\$108.43	\$86.19	\$60.18	\$41.29	15.9%	25.8%	45.8%	47.4%	1.1%	17.2%	
									'				
Washington, DC	52.8%	40.5%	\$149.00	\$103.27	\$78.69	\$41.82	30.4%	44.3%	88.2%	101.5%	7.1%	39.7%	
Arlington, VA	55.1%	31.7%	\$153.86	\$112.19	\$84.84	\$35.55	74.0%	37.1%	138.7%	123.3%	-6.4%	62.8%	
Alexandria, VA	53.7%	40.0%	\$126.60	\$93.60	\$68.02	\$37.45	34.3%	35.3%	81.6%	76.7%	-2.7%	30.6%	
Fairfax/Tysons Corner, VA	49.5%	39.5%	\$127.55	\$94.90	\$63.15	\$37.48	25.4%	34.4%	68.5%	79.0%	6.2%	33.2%	
Suburban Virginia Area	58.1%	49.3%	\$112.38	\$98.51	\$65.28	\$48.58	17.8%	14.1%	34.4%	36.5%	1.6%	19.6%	
I-95 Fredericksburg, VA	59.5%	51.7%	\$88.91	\$75.70	\$52.88	\$39.15	15.0%	17.5%	35.1%	36.3%	0.9%	16.1%	
Dulles Airport Area, VA	56.2%	41.6%	\$104.13	\$80.21	\$58.52	\$33.41	34.9%	29.8%	75.2%	82.5%	4.2%	40.5%	
Norfolk-Virginia Beach, VA	55.5%	52.8%	\$105.35	\$87.15	\$58.49	\$46.04	5.1%	20.9%	27.0%	28.5%	1.2%	6.3%	
Chesapeake/Suffolk, VA	71.0%	69.9%	\$84.53	\$72.44	\$60.00	\$50.60	1.6%	16.7%	18.6%	18.6%	0.0%	1.6%	
Newport News/Hampton, VA	61.0%	57.8%	\$83.35	\$64.97	\$50.81	\$37.54	5.5%	28.3%	35.3%	35.4%	0.0%	5.5%	
Norfolk/Portsmouth, VA	63.4%	60.3%	\$97.09	\$80.13	\$61.57	\$48.31	5.2%	21.2%	27.4%	27.5%	0.0%	5.2%	
Virginia Beach, VA	50.7%	51.9%	\$121.72	\$103.65	\$61.73	\$53.84	-2.4%	17.4%	14.7%	16.4%	1.5%	-0.9%	
Williamsburg, VA	40.2%	30.1%	\$141.85	\$120.54	\$57.06	\$36.26	33.7%	17.7%	57.4%	63.1%	3.7%	38.6%	
Virginia Area	52.3%	47.3%	\$101.95	\$84.14	\$53.30	\$39.79	10.5%	21.2%	33.9%	36.6%	2.0%	12.8%	
Virginia Area (non-MSA)	49.3%	45.8%	\$99.00	\$84.67	\$48.80	\$38.74	7.7%	16.9%	26.0%	26.9%	0.7%	8.5%	
Lynchburg, VA	56.0%	49.8%	\$105.33	\$91.68	\$58.99	\$45.63	12.5%	14.9%	29.3%	30.4%	0.9%	13.5%	
Blacksburg/Wytheville, VA	47.9%	41.0%	\$98.22	\$74.83	\$47.04	\$30.72	16.7%	31.2%	53.1%	56.3%	2.0%	19.1%	
Staunton/Harrisonburg, VA	55.2%	49.9%	\$93.06	\$79.72	\$51.37	\$39.75	10.7%	16.7%	29.2%	35.2%	4.6%	15.8%	
Roanoke, VA	52.3%	45.3%	\$90.09	\$73.15	\$47.07	\$33.17	15.2%	23.2%	41.9%	43.3%	0.9%	16.3%	
Charlottesville, VA	65.6%	61.0%	\$136.48	\$102.58	\$89.48	\$62.62	7.4%	33.0%	42.9%	53.6%	7.5%	15.5%	
Deleted Winner and MCA	FC 00/	10.10/	404.04	404.25	452.62	¢ 40 5 4	4.5.50/	44.40/	20.00/	27.00/	4.50/	4.70/	
Bristol-Kingsport MSA	56.0%	48.1%	\$94.01	\$84.36	\$52.63	\$40.54	16.5%	11.4%	29.8%	27.8%	-1.5%	14.7%	
Richmond - Petersburg, VA	62.7%	56.0%	\$102.40	\$79.64	\$64.17	\$44.57	12.0%	28.6%	44.0%	46.2%	1.6%	13.7%	
Petersburg/Chester, VA	66.9%	67.1%	\$102.40	\$79.64	\$56.05	\$44.57 \$47.68	-0.3%	17.9%	17.5%	20.2%	2.2%	1.9%	
Richmond CBD/Airport, VA	60.8%	45.2%	\$134.90	\$100.49	\$82.07	\$47.00	34.5%	34.2%	80.6%	78.4%	-1.2%	32.9%	
Richmond North/Glen Allen, VA	61.4%	55.5%	\$98.73	\$76.55	\$60.59	\$43.44	10.5%	29.0%	42.5%	47.3%	3.4%	14.2%	
Richmond West/Midlothian, VA	62.5%	57.5%	\$92.50	\$76.42	\$57.80	\$43.91	8.8%	21.1%	31.6%	31.6%	0.0%	8.8%	
Richmond West/Midiothian, VA	02.570	37.570	\$32.30	\$70.42	\$57.00	φ-3.51	0.070	21.170	31.070	31.070	0.070	0.070	
VTC Tourism Regions													
Central Virginia	62.4%	55.6%	\$107.30	\$84.30	\$66.92	\$46.88	12.1%	27.3%	42.7%	43.0%	0.2%	12.3%	
Chesapeake Bay	51.6%	52.9%	\$97.69	\$84.06	\$50.38	\$44.50	-2.6%	16.2%	13.2%	13.2%	0.0%	-2.6%	
Coastal Virginia - Eastern Shore	47.1%	46.7%	\$103.57	\$90.39	\$48.75	\$42.19	0.8%	14.6%	15.5%	15.5%	0.0%	0.8%	
Coastal Virginia - Hampton Roads	55.4%	52.7%	\$105.62	\$87.38	\$58.52	\$46.03	5.2%	20.9%	27.1%	28.4%	1.0%	6.2%	
Northern Virginia	55.4%	41.3%	\$118.57	\$90.43	\$65.65	\$37.32	34.2%	31.1%	75.9%	73.9%	-1.1%	32.6%	
Shenandoah Valley	52.5%	45.8%	\$94.08	\$81.01	\$49.36	\$37.08	14.6%	16.1%	33.1%	31.4%	-1.3%	13.1%	
Southern Virginia	52.0%	52.5%	\$90.35	\$80.13	\$46.99	\$42.10	-1.0%	12.7%	11.6%	11.1%	-0.5%	-1.4%	
Southwest Virginia - Blue Ridge Highlands	47.5%	42.3%	\$101.97	\$81.69	\$48.43	\$34.53	12.3%	24.8%	40.2%	37.2%	-2.2%	9.9%	
Southwest Virginia - Heart of Appalachia	47.3%	41.7%	\$84.33	\$76.10	\$39.87	\$31.72	13.4%	10.8%	25.7%	25.7%	0.0%	13.4%	
Virginia Mountains	49.9%	43.8%	\$97.81	\$80.38	\$48.83	\$35.19	14.0%	21.7%	38.8%	39.3%	0.4%	14.5%	
3	Source: STR			, ,,,,,,	7	7							

Source: STR