

February 2022 Monthly Report		Current Month - February 2022 vs February 2021											
		Occupancy		ADR		RevPAR		Percent Change from February 2021					
		2022	2021	2022	2021	2022	2021	Occ	ADR	RevPAR	Room Rev	Room Supply	Room Demand
United States		56.9%	45.2%	\$137.39	\$99.04	\$78.24	\$44.77	26.0%	38.7%	74.8%	81.7%	4.0%	31.0%
Virginia		50.5%	43.3%	\$99.17	\$80.56	\$50.10	\$34.86	16.7%	23.1%	43.7%	45.1%	1.0%	17.9%
Washington, DC		45.0%	36.6%	\$126.95	\$99.86	\$57.18	\$36.52	23.2%	27.1%	56.6%	67.9%	7.2%	32.1%
	Arlington, VA	45.1%	23.6%	\$127.42	\$104.37	\$57.52	\$24.61	91.4%	22.1%	133.7%	122.2%	-5.0%	82.0%
	Alexandria, VA	46.3%	34.4%	\$111.35	\$85.52	\$51.60	\$29.43	34.6%	30.2%	75.3%	70.3%	-2.9%	30.8%
	Fairfax/Tysons Corner, VA	43.9%	33.3%	\$119.27	\$89.06	\$52.31	\$29.62	31.9%	33.9%	76.6%	87.0%	5.9%	39.7%
	Suburban Virginia Area	52.5%	44.2%	\$106.03	\$95.20	\$55.66	\$42.06	18.8%	11.4%	32.3%	32.6%	0.2%	19.1%
	I-95 Fredericksburg, VA	53.4%	45.0%	\$82.34	\$71.51	\$44.00	\$32.16	18.8%	15.1%	36.8%	38.1%	0.9%	19.9%
	Dulles Airport Area, VA	48.5%	36.1%	\$97.55	\$75.72	\$47.34	\$27.37	34.3%	28.8%	73.0%	80.2%	4.2%	39.9%
Norfolk-Virginia Beach, VA		52.1%	47.8%	\$94.38	\$77.64	\$49.18	\$37.12	9.0%	21.6%	32.5%	33.5%	0.7%	9.8%
	Chesapeake/Suffolk, VA	68.2%	64.7%	\$79.15	\$67.99	\$53.99	\$43.98	5.5%	16.4%	22.8%	22.8%	0.0%	5.5%
	Newport News/Hampton, VA	57.4%	52.5%	\$79.28	\$61.37	\$45.48	\$32.19	9.4%	29.2%	41.3%	41.3%	0.0%	9.4%
	Norfolk/Portsmouth, VA	59.7%	57.2%	\$88.98	\$74.28	\$53.12	\$42.51	4.3%	19.8%	25.0%	25.0%	0.1%	4.4%
	Virginia Beach, VA	48.5%	46.8%	\$105.23	\$88.69	\$51.07	\$41.49	3.8%	18.7%	23.1%	26.3%	2.6%	6.4%
	Williamsburg, VA	33.4%	23.5%	\$127.37	\$106.64	\$42.58	\$25.03	42.4%	19.4%	70.1%	69.5%	-0.4%	41.9%
Virginia Area		48.2%	43.1%	\$96.11	\$81.28	\$46.33	\$35.01	11.9%	18.2%	32.4%	34.9%	1.9%	14.1%
	Virginia Area (non-MSA)	43.0%	41.7%	\$94.46	\$81.97	\$40.62	\$34.19	3.1%	15.2%	18.8%	20.2%	1.2%	4.3%
	Lynchburg, VA	59.2%	50.4%	\$108.11	\$93.42	\$63.98	\$47.12	17.3%	15.7%	35.8%	35.2%	-0.4%	16.9%
	Blacksburg/Wytheville, VA	46.2%	32.6%	\$95.19	\$70.99	\$44.01	\$23.11	42.0%	34.1%	90.4%	94.3%	2.0%	44.9%
	Staunton/Harrisonburg, VA	51.8%	45.2%	\$88.40	\$76.94	\$45.80	\$34.77	14.6%	14.9%	31.7%	37.3%	4.2%	19.5%
	Roanoke, VA	48.0%	41.0%	\$84.80	\$70.83	\$40.67	\$29.06	16.9%	19.7%	39.9%	42.1%	1.5%	18.7%
	Charlottesville, VA	63.3%	58.3%	\$114.61	\$93.71	\$72.52	\$54.66	8.5%	22.3%	32.7%	39.3%	5.0%	13.9%
Bristol-Kingsport MSA		54.6%	37.8%	\$86.52	\$73.74	\$47.24	\$27.88	44.4%	17.3%	69.4%	65.1%	-2.5%	40.7%
Richmond - Petersburg, VA		58.7%	55.9%	\$97.13	\$77.80	\$57.03	\$43.48	5.1%	24.8%	31.2%	33.1%	1.5%	6.6%
	Petersburg/Chester, VA	62.9%	67.0%	\$80.55	\$72.38	\$50.69	\$48.50	-6.1%	11.3%	4.5%	7.2%	2.6%	-3.7%
	Richmond CBD/Airport, VA	58.9%	45.5%	\$129.27	\$97.03	\$76.08	\$44.18	29.3%	33.2%	72.2%	70.0%	-1.3%	27.6%
	Richmond North/Glen Allen, VA	56.3%	54.7%	\$91.49	\$73.13	\$51.54	\$40.02	2.9%	25.1%	28.8%	32.6%	3.0%	6.0%
	Richmond West/Midlothian, VA	58.5%	59.0%	\$87.77	\$74.70	\$51.37	\$44.08	-0.8%	17.5%	16.5%	16.5%	0.0%	-0.8%
VTC Tourism Regions		59.1%	55.0%	\$100.67	\$81.65	\$59.53	\$44.90	7.5%	23.3%	32.6%	32.2%	-0.3%	7.2%
	Central Virginia	45.2%	49.0%	\$85.55	\$75.99	\$38.64	\$37.27	-7.9%	12.6%	3.7%	3.7%	0.0%	-7.9%
	Chesapeake Bay	42.1%	40.2%	\$98.09	\$86.27	\$41.26	\$34.69	4.6%	13.7%	18.9%	18.9%	0.0%	4.6%
	Coastal Virginia - Eastern Shore	52.0%	47.6%	\$94.59	\$77.75	\$49.18	\$37.03	9.2%	21.7%	32.8%	33.7%	0.6%	9.9%
	Coastal Virginia - Hampton Roads	47.9%	35.0%	\$106.44	\$84.29	\$51.01	\$29.48	37.0%	26.3%	73.0%	71.4%	-0.9%	35.8%
	Northern Virginia	46.9%	41.6%	\$88.45	\$76.87	\$41.49	\$31.98	12.8%	15.1%	29.8%	28.2%	-1.2%	11.4%
	Shenandoah Valley	46.1%	50.1%	\$85.31	\$79.61	\$39.32	\$39.86	-8.0%	7.2%	-1.4%	-1.8%	-0.5%	-8.4%
	Southern Virginia	44.3%	33.4%	\$96.72	\$74.75	\$42.89	\$24.93	33.0%	29.4%	72.0%	67.0%	-2.9%	29.1%
	Southwest Virginia - Blue Ridge Highlands	40.2%	34.6%	\$82.88	\$73.63	\$33.32	\$25.51	16.0%	12.6%	30.6%	30.6%	0.0%	16.0%
	Southwest Virginia - Heart of Appalachia	45.7%	40.0%	\$95.14	\$80.24	\$43.50	\$32.06	14.4%	18.6%	35.7%	36.8%	0.9%	15.4%

YTD February 2022 Monthly Report

Year to Date - February 2022 vs February 2021												
Occupancy		ADR		RevPAR		Percent Change from YTD 2021						
2022	2021	2022	2021	2022	2021	Occ	ADR	RevPAR	Room Rev	Room Supply	Room Demand	
United States	52.1%	41.9%	\$130.80	\$95.06	\$68.15	\$39.88	24.2%	37.6%	70.9%	78.0%	4.1%	29.3%
Virginia	47.2%	42.6%	\$96.49	\$81.64	\$45.57	\$34.76	10.9%	18.2%	31.1%	32.4%	1.0%	12.0%
Washington, DC	41.1%	40.0%	\$121.31	\$105.75	\$49.81	\$42.27	2.7%	14.7%	17.8%	26.3%	7.2%	10.1%
Arlington, VA	39.8%	35.3%	\$124.33	\$114.64	\$49.44	\$40.46	12.7%	8.5%	22.2%	16.1%	-5.0%	7.1%
Alexandria, VA	42.7%	40.8%	\$106.49	\$94.81	\$45.44	\$38.73	4.5%	12.3%	17.3%	14.0%	-2.9%	1.5%
Fairfax/Tysons Corner, VA	40.4%	39.1%	\$114.90	\$96.19	\$46.43	\$37.65	3.3%	19.4%	23.3%	30.6%	5.9%	9.4%
Suburban Virginia Area	49.6%	42.8%	\$102.36	\$92.90	\$50.75	\$39.72	16.0%	10.2%	27.8%	28.1%	0.2%	16.2%
I-95 Fredericksburg, VA	52.7%	44.3%	\$83.08	\$73.35	\$43.77	\$32.46	19.0%	13.3%	34.8%	36.1%	0.9%	20.1%
Dulles Airport Area, VA	45.5%	41.6%	\$96.26	\$83.19	\$43.85	\$34.63	9.4%	15.7%	26.6%	31.9%	4.2%	14.0%
Norfolk-Virginia Beach, VA	47.2%	45.1%	\$90.58	\$76.18	\$42.78	\$34.35	4.7%	18.9%	24.5%	25.5%	0.7%	5.5%
Chesapeake/Suffolk, VA	63.9%	62.2%	\$77.52	\$67.53	\$49.54	\$42.00	2.7%	14.8%	18.0%	18.0%	0.0%	2.7%
Newport News/Hampton, VA	53.9%	50.1%	\$77.43	\$60.44	\$41.75	\$30.29	7.6%	28.1%	37.8%	37.9%	0.0%	7.6%
Norfolk/Portsmouth, VA	56.4%	54.4%	\$86.59	\$74.59	\$48.85	\$40.54	3.8%	16.1%	20.5%	20.6%	0.1%	3.8%
Virginia Beach, VA	42.0%	43.4%	\$100.21	\$86.00	\$42.06	\$37.30	-3.2%	16.5%	12.8%	15.7%	2.6%	-0.7%
Williamsburg, VA	28.1%	21.4%	\$122.76	\$104.57	\$34.53	\$22.38	31.5%	17.4%	54.3%	53.7%	-0.4%	31.0%
Virginia Area	45.2%	39.4%	\$93.56	\$79.11	\$42.29	\$31.19	14.7%	18.3%	35.6%	38.5%	2.1%	17.1%
Virginia Area (non-MSA)	41.8%	38.5%	\$92.44	\$80.16	\$38.60	\$30.85	8.5%	15.3%	25.1%	26.6%	1.2%	9.8%
Lynchburg, VA	51.7%	43.7%	\$102.79	\$89.74	\$53.18	\$39.19	18.5%	14.5%	35.7%	35.2%	-0.4%	18.0%
Blacksburg/Wytheville, VA	40.3%	31.5%	\$90.50	\$70.45	\$36.44	\$22.22	27.7%	28.5%	64.0%	67.4%	2.0%	30.3%
Staunton/Harrisonburg, VA	47.9%	42.4%	\$87.40	\$75.76	\$41.90	\$32.14	13.0%	15.4%	30.4%	37.0%	5.1%	18.8%
Roanoke, VA	45.8%	38.9%	\$82.33	\$69.41	\$37.72	\$26.97	17.9%	18.6%	39.9%	41.9%	1.4%	19.6%
Charlottesville, VA	58.7%	48.3%	\$113.03	\$90.58	\$66.33	\$43.73	21.6%	24.8%	51.7%	61.3%	6.3%	29.3%
Bristol-Kingsport MSA	47.8%	37.1%	\$85.58	\$73.13	\$40.90	\$27.17	28.6%	17.0%	50.5%	46.7%	-2.5%	25.4%
Richmond - Petersburg, VA	57.1%	50.3%	\$96.30	\$74.78	\$55.01	\$37.60	13.6%	28.8%	46.3%	48.5%	1.5%	15.3%
Petersburg/Chester, VA	62.5%	61.0%	\$81.20	\$69.27	\$50.75	\$42.26	2.5%	17.2%	20.1%	23.2%	2.6%	5.1%
Richmond CBD/Airport, VA	54.5%	40.1%	\$127.17	\$93.66	\$69.28	\$37.52	36.0%	35.8%	84.7%	82.4%	-1.3%	34.3%
Richmond North/Glen Allen, VA	55.7%	49.2%	\$91.57	\$70.85	\$50.96	\$34.86	13.1%	29.2%	46.2%	50.6%	3.0%	16.5%
Richmond West/Midlothian, VA	56.9%	53.6%	\$87.24	\$71.03	\$49.64	\$38.05	6.2%	22.8%	30.4%	30.4%	0.0%	6.2%
VTC Tourism Regions												
Central Virginia	56.8%	48.7%	\$99.12	\$78.48	\$56.26	\$38.25	16.5%	26.3%	47.1%	46.9%	-0.1%	16.3%
Chesapeake Bay	43.3%	45.3%	\$85.93	\$75.54	\$37.22	\$34.24	-4.4%	13.8%	8.7%	8.7%	0.0%	-4.4%
Coastal Virginia - Eastern Shore	39.1%	37.4%	\$95.64	\$83.54	\$37.43	\$31.21	4.8%	14.5%	19.9%	19.9%	0.0%	4.8%
Coastal Virginia - Hampton Roads	47.1%	44.9%	\$90.73	\$76.30	\$42.72	\$34.25	4.9%	18.9%	24.7%	25.5%	0.6%	5.6%
Northern Virginia	44.9%	40.3%	\$103.33	\$91.70	\$46.36	\$36.96	11.3%	12.7%	25.4%	24.3%	-0.9%	10.3%
Shenandoah Valley	44.3%	39.3%	\$87.11	\$75.96	\$38.62	\$29.89	12.7%	14.7%	29.2%	27.7%	-1.2%	11.4%
Southern Virginia	44.7%	44.9%	\$84.58	\$77.27	\$37.81	\$34.67	-0.4%	9.5%	9.1%	8.6%	-0.5%	-0.8%
Southwest Virginia - Blue Ridge Highlands	39.5%	32.6%	\$92.83	\$74.00	\$36.66	\$24.13	21.1%	25.4%	52.0%	47.6%	-2.9%	17.6%
Southwest Virginia - Heart of Appalachia	39.5%	33.5%	\$80.63	\$73.40	\$31.83	\$24.59	17.8%	9.9%	29.4%	29.4%	0.0%	17.8%
Virginia Mountains	43.5%	37.4%	\$91.75	\$77.40	\$39.94	\$28.98	16.2%	18.5%	37.8%	38.9%	0.8%	17.2%