	Current Month - August 2021 vs August 2020											
August 2021 Report	Occupancy		ADR		RevPAR		Percent Change from August 2020					
.3	2021	2020	2021	2020	2021	2020	Occ	ADR	RevPAR	Room Rev	Room Supply	Room Demand
United States	63.2%	48.7%	\$137.57	\$103.05	\$86.88	\$50.17	29.7%	33.5%	73.2%	83.0%	5.7%	37.1%
Virginia	66.1%	49.3%	\$119.59	\$95.17	\$79.09	\$46.91	34.2%	25.7%	68.6%	70.9%	1.4%	36.0%
Washington, DC	54.2%	35.7%	\$123.68	\$97.94	\$67.07	\$34.96	51.9%	26.3%	91.9%	112.6%	10.8%	68.4%
Arlington, VA	50.7%	24.9%	\$120.96	\$113.47	\$61.33	\$28.21	104.0%	6.6%	117.4%	101.4%	-7.4%	88.9%
Alexandria, VA	57.0%	37.9%	\$113.20	\$92.04	\$64.52	\$34.88	50.4%	23.0%	85.0%	84.3%	-0.4%	49.8%
Fairfax/Tysons Corner, VA	55.4%	34.5%	\$114.68	\$96.27	\$63.52	\$33.17	60.8%	19.1%	91.5%	89.1%	-1.3%	58.7%
Suburban Virginia Area	66.5%	57.1%	\$122.52	\$105.72	\$81.45	\$60.41	16.3%	15.9%	34.8%	40.6%	4.3%	21.3%
I-95 Fredericksburg, VA	66.1%	53.6%	\$86.54	\$74.91	\$57.21	\$40.15	23.3%	15.5%	42.5%	49.0%	4.5%	28.9%
Dulles Airport Area, VA	65.1%	37.1%	\$98.03	\$79.91	\$63.83	\$29.67	75.4%	22.7%	115.1%	125.2%	4.7%	83.6%
Norfolk-Virginia Beach, VA	74.2%	62.8%	\$154.78	\$110.63	\$114.89	\$69.52	18.1%	39.9%	65.2%	66.3%	0.6%	18.9%
Chesapeake/Suffolk, VA	83.7%	76.1%	\$101.93	\$80.89	\$85.26	\$61.56	9.9%	26.0%	38.5%	38.5%	0.0%	9.9%
Newport News/Hampton, VA	74.4%	69.1%	\$88.50	\$66.78	\$65.82	\$46.14	7.6%	32.5%	42.6%	40.5%	-1.5%	6.0%
Norfolk/Portsmouth, VA	76.4%	62.2%	\$120.64	\$93.58	\$92.13	\$58.20	22.8%	28.9%	58.3%	61.7%	2.2%	25.5%
Virginia Beach, VA	78.4%	70.7%	\$235.58	\$168.40	\$184.63	\$118.98	10.9%	39.9%	55.2%	59.1%	2.6%	13.8%
Williamsburg, VA	57.9%	34.1%	\$157.75	\$86.96	\$91.35	\$29.64	69.9%	81.4%	208.2%	205.1%	-1.0%	68.2%
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Virginia Area	63.7%	49.7%	\$110.44	\$92.18	\$70.33	\$45.78	28.2%	19.8%	53.6%	56.3%	1.7%	30.5%
Virginia Area (non-MSA)	61.6%	50.0%	\$112.78	\$97.69	\$69.51	\$48.87	23.2%	15.4%	42.2%	44.2% 34.5%	1.4%	24.9%
Lynchburg, VA Blacksburg/Wytheville, VA	61.7% 62.0%	54.1% 45.0%	\$110.95 \$110.04	\$94.34 \$88.34	\$68.47 \$68.23	\$51.03 \$39.78	14.1% 37.7%	17.6% 24.6%	34.2% 71.5%	74.9%	0.2% 2.0%	14.4% 40.4%
Staunton/Harrisonburg, VA	66.8%	52.7%	\$99.92	\$81.88	\$66.72	\$43.12	26.8%	24.6%	54.7%	63.6%	5.7%	34.1%
Roanoke, VA	66.5%	47.0%	\$99.92	\$75.22	\$60.43	\$35.37	41.4%	20.8%	70.9%	73.3%	1.4%	43.4%
Charlottesville, VA	69.6%	50.8%	\$140.37	\$103.53	\$97.72	\$52.59	37.0%	35.6%	85.8%	85.8%	0.0%	37.1%
Chanottesville, vA	09.0%	30.6%	\$140.57	\$105.55	\$91.12	\$32.39	37.0%	33.0%	03.076	03.0%	0.0%	37.170
Bristol-Kingsport MSA	57.4%	45.8%	\$90.83	\$75.70	\$52.16	\$34.65	25.5%	20.0%	50.5%	54.3%	2.5%	28.6%
Richmond - Petersburg, VA	72.8%	50.4%	\$98.87	\$75.19	\$71.97	\$37.86	44.6%	31.5%	90.1%	97.4%	3.8%	50.1%
Petersburg/Chester, VA	85.2%	60.5%	\$84.68	\$68.17	\$72.14	\$41.24	40.8%	24.2%	74.9%	79.3%	2.5%	44.3%
Richmond CBD/Airport, VA	66.2%	38.7%	\$127.28	\$90.69	\$84.23	\$35.14	70.8%	40.3%	139.7%	139.7%	0.0%	70.8%
Richmond North/Glen Allen, VA	68.9%	49.7%	\$95.86	\$73.46	\$66.03	\$36.51	38.6%	30.5%	80.9%	95.5%	8.1%	49.8%
Richmond West/Midlothian, VA	75.5%	55.8%	\$91.21	\$73.60	\$68.91	\$41.03	35.5%	23.9%	67.9%	67.9%	0.0%	35.5%
,	13.370	33.070	Ψ3 1.2.1	475.00	400.31	¥11.03	33.370	25.570	01.570	07.570	0.070	33.370
VTC Tourism Regions												
Central Virginia	70.9%	50.4%	\$105.42	\$82.09	\$74.71	\$41.40	40.5%	28.4%	80.5%	82.2%	1.0%	41.9%
Chesapeake Bay	68.9%	64.4%	\$124.88	\$106.30	\$86.10	\$68.49	7.0%	17.5%	25.7%	25.7%	0.0%	7.0%
Coastal Virginia - Eastern Shore	67.1%	60.4%	\$168.32	\$140.99	\$113.02	\$85.20	11.1%	19.4%	32.6%	32.6%	0.0%	11.1%
Coastal Virginia - Hampton Roads	74.1%	62.7%	\$155.44	\$111.14	\$115.25	\$69.74	18.2%	39.9%	65.3%	65.6%	0.2%	18.4%
Northern Virginia	59.4%	38.6%	\$107.32	\$91.37	\$63.73	\$35.27	53.9%	17.5%	80.7%	79.0%	-0.9%	52.4%
Shenandoah Valley	65.9%	50.7%	\$101.86	\$86.28	\$67.14	\$43.71	30.1%	18.1%	53.6%	53.8%	0.1%	30.3%
Southern Virginia	60.4%	55.9%	\$88.70	\$82.57	\$53.61	\$46.19	8.0%	7.4%	16.1%	15.5%	-0.5%	7.5%
Southwest Virginia - Blue Ridge Highlands	60.1%	45.1%	\$112.40	\$91.42	\$67.60	\$41.22	33.4%	22.9%	64.0%	63.8%	-0.1%	33.3%
Southwest Virginia - Heart of Appalachia	55.4%	43.5%	\$86.76	\$76.41	\$48.08	\$33.22	27.4%	13.6%	44.7%	44.7%	0.0%	27.4%
Virginia Mountains	64.3%	47.1%	\$105.85	\$88.09	\$68.07	\$41.50	36.5%	20.2%	64.0%	63.9%	-0.1%	36.4%
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	Year to Date - August 2021 vs August 2020												
YTD August 2021 Report	ugust 2021 Report Occupa		ncy ADR		RevPAR		Percent Change from YTD 2020						
	2021	2020	2021	2020	2021	2020	Occ	ADR	RevPAR	Room Rev	Room	Room	
United States	57.0%	44.3%	\$120.16	\$107.19	\$68.55	\$47.51	28.7%	12.1%	44.3%	52.1%	Supply 5.4%	Demand 35.7%	
Virginia	56.1%	42.9%	\$102.61	\$91.85	\$57.59	\$39.45	30.7%	11.7%	46.0%	50.7%	3.2%	34.9%	
		12.0		70.100	70.100	755115						0.1010	
Washington, DC	46.3%	38.6%	\$112.13	\$120.89	\$51.97	\$46.66	20.1%	-7.2%	11.4%	17.7%	5.7%	26.9%	
Arlington, VA	38.6%	33.9%	\$116.29	\$139.16	\$44.86	\$47.20	13.7%	-16.4%	-5.0%	-3.7%	1.3%	15.2%	
Alexandria, VA	47.1%	37.1%	\$102.00	\$104.63	\$48.07	\$38.79	27.1%	-2.5%	23.9%	29.0%	4.1%	32.3%	
Fairfax/Tysons Corner, VA	46.1%	35.6%	\$102.79	\$118.88	\$47.38	\$42.34	29.4%	-13.5%	11.9%	10.5%	-1.2%	27.8%	
Suburban Virginia Area	58.1%	45.7%	\$111.85	\$93.68	\$65.00	\$42.83	27.1%	19.4%	51.8%	50.6%	-0.8%	26.1%	
I-95 Fredericksburg, VA	59.0%	46.4%	\$80.92	\$73.88	\$47.71	\$34.29	27.0%	9.5%	39.1%	46.2%	5.1%	33.5%	
Dulles Airport Area, VA	51.0%	38.4%	\$87.54	\$98.58	\$44.62	\$37.82	32.9%	-11.2%	18.0%	19.8%	1.5%	34.9%	
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Norfolk-Virginia Beach, VA	63.7%	49.1%	\$121.86	\$92.11	\$77.62	\$45.21	29.8%	32.3%	71.7%	77.1%	3.1%	33.8%	
Chesapeake/Suffolk, VA	76.5%	62.3%	\$87.19	\$72.57	\$66.72	\$45.22	22.8%	20.1%	47.5%	47.8%	0.2%	23.0%	
Newport News/Hampton, VA	66.0%	57.1%	\$77.47	\$64.13	\$51.11	\$36.59	15.6%	20.8%	39.7%	38.6%	-0.8%	14.7%	
Norfolk/Portsmouth, VA	68.1%	52.5%	\$101.17	\$85.84	\$68.94	\$45.03	29.9%	17.9%	53.1%	61.2%	5.3%	36.8%	
Virginia Beach, VA	65.9%	50.6%	\$172.55	\$128.24	\$113.77	\$64.90	30.3%	34.6%	75.3%	83.1%	4.5%	36.1%	
Williamsburg, VA	43.9%	24.1%	\$139.38	\$91.94	\$61.20	\$22.16	82.2%	51.6%	176.2%	192.4%	5.9%	92.9%	
Virginia Area	55.2%	40.6%	\$96.98	\$84.76	\$53.50	\$34.43	35.8%	14.4%	55.4%	61.2%	3.7%	40.9%	
Virginia Area (non-MSA)	53.2%	39.9%	\$98.81	\$86.29	\$53.22	\$34.43	35.0%	14.4%	54.8%	61.1%	4.1%	40.7%	
Lynchburg, VA	54.8%	40.4%	\$100.03	\$90.27	\$53.22	\$36.47	35.7%	10.8%	50.4%	50.9%	0.3%	36.1%	
Blacksburg/Wytheville, VA	51.1%	38.3%	\$88.61	\$81.89	\$45.28	\$30.47	33.7%	8.2%	44.3%	52.5%	5.7%	40.9%	
Staunton/Harrisonburg, VA	57.9%	44.0%	\$90.10	\$78.29	\$52.14	\$34.48	31.4%	15.1%	51.2%	62.8%	7.6%	41.5%	
Roanoke, VA	54.9%	41.4%	\$82.47	\$74.98	\$45.26	\$31.02	32.6%	10.0%	45.9%	48.4%	1.7%	34.9%	
Charlottesville, VA	64.3%	42.2%	\$122.16	\$98.94	\$78.57	\$41.77	52.3%	23.5%	88.1%	89.5%	0.7%	53.5%	
		12.2.0	*	7000	7.55							001010	
Bristol-Kingsport MSA	55.3%	40.0%	\$87.89	\$74.31	\$48.58	\$29.74	38.1%	18.3%	63.3%	68.0%	2.9%	42.1%	
Richmond - Petersburg, VA	61.8%	47.0%	\$87.40	\$79.68	\$54.03	\$37.45	31.5%	9.7%	44.2%	52.7%	5.9%	39.2%	
Petersburg/Chester, VA	71.1%	51.9%	\$74.70	\$66.81	\$53.13	\$34.70	37.0%	11.8%	53.1%	56.5%	2.2%	40.0%	
Richmond CBD/Airport, VA	52.7%	41.5%	\$113.09	\$104.91	\$59.62	\$43.53	27.0%	7.8%	37.0%	47.8%	7.9%	37.1%	
Richmond North/Glen Allen, VA	61.4%	45.9%	\$84.66	\$77.47	\$51.94	\$35.58	33.6%	9.3%	46.0%	56.7%	7.3%	43.4%	
Richmond West/Midlothian, VA	63.4%	51.2%	\$82.45	\$73.73	\$52.24	\$37.74	23.8%	11.8%	38.4%	44.4%	4.3%	29.1%	
VTC Tourism Regions			***			***							
Central Virginia	61.2%	45.5%	\$93.68	\$83.59	\$57.33	\$37.99	34.6%	12.1%	50.9%	54.9%	2.6%	38.2%	
Chesapeake Bay	61.4%	52.3%	\$104.47	\$88.73	\$64.20	\$46.41	17.5%	17.7%	38.3%	41.8%	2.5%	20.5%	
Coastal Virginia - Eastern Shore	57.7%	43.0%	\$126.77	\$109.18	\$73.20	\$46.93	34.3%	16.1%	56.0%	56.7%	0.4%	34.9%	
Coastal Virginia - Hampton Roads Northern Virginia	63.6%	49.0%	\$122.35	\$92.45	\$77.79	\$45.29	29.8%	32.3%	71.8%	76.0%	2.5%	33.0%	
Shenandoah Valley	48.8% 55.4%	38.7% 40.7%	\$98.02 \$92.69	\$104.38 \$79.60	\$47.83 \$51.31	\$40.44 \$32.37	25.9% 36.1%	-6.1% 16.4%	18.3% 58.5%	18.9% 59.5%	0.6%	26.7% 36.9%	
Southern Virginia	55.4%	40.7%	\$92.69	\$79.60 \$79.26	\$51.31 \$48.05	\$32.37 \$35.15	28.4%	6.4%	36.7%	38.6%	1.4%	36.9%	
Southwest Virginia - Blue Ridge Highlands	51.4%	37.7%	\$94.08	\$83.03	\$48.40	\$35.15	36.3%	13.3%	54.5%	57.9%	2.2%	39.4%	
Southwest Virginia - Blue Ridge Righlands Southwest Virginia - Heart of Appalachia	49.7%	36.1%	\$94.08	\$63.03	\$40.69	\$26.78	37.8%	10.3%	52.0%	57.9%	1.0%	39.4%	
Virginia Mountains	52.7%	40.1%	\$93.55	\$81.55	\$49.34	\$32.73	31.4%	14.7%	50.7%	54.7%	2.6%	34.9%	
Virginia Mountains	JL.1 /0	40.170	\$23.33	\$01.33	\$43.J 4	\$JC.1J	J1.470	14.770	30.170	J4.1 /0	2.070	34.370	