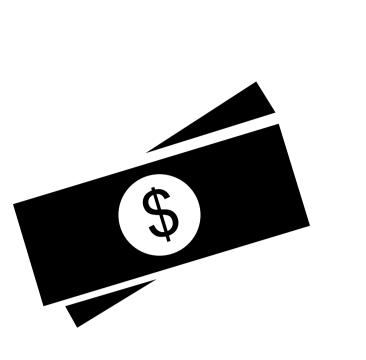


# Travelto Virginia



### Average travel party spending:



\$559

2.3

Nights

per trip

# Top Activities:

Visiting relatives 26% Shopping 22% Visiting friends 14% Rural sightseeing Fine dining Historic Sites/Churches Museums

Beach

Urban sightseeing State park/Monuments 8%

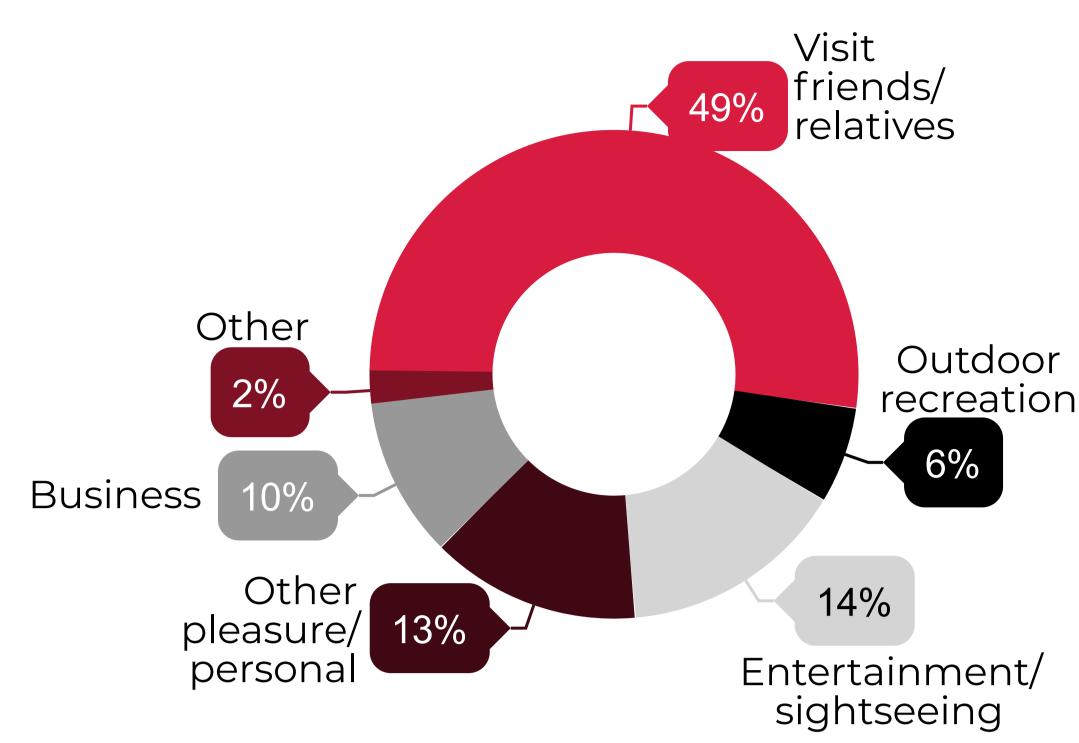


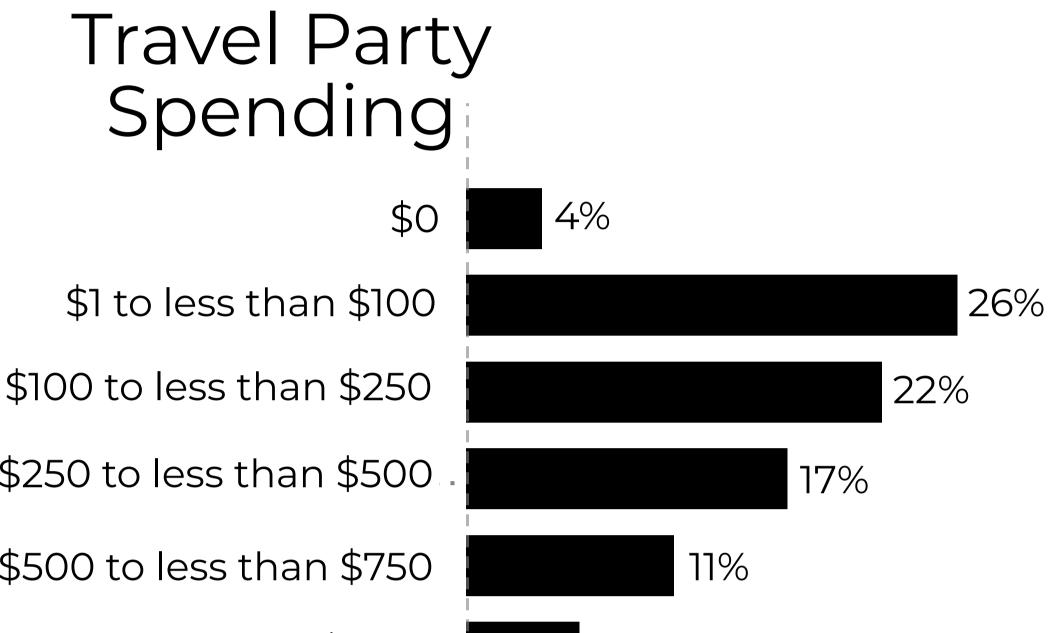


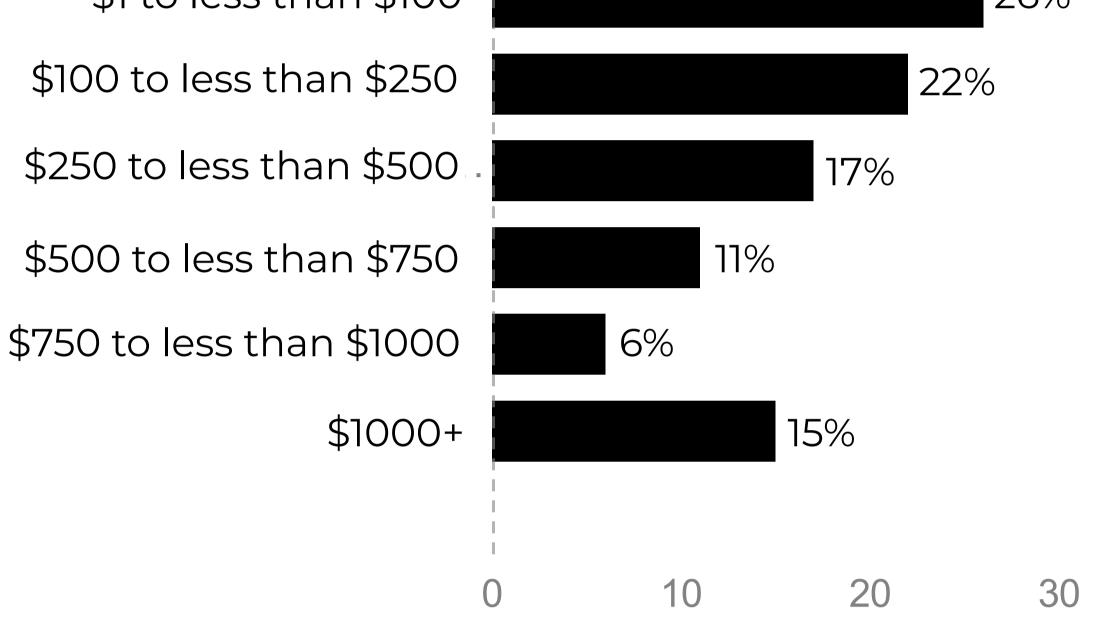




## Primary Purpose of Trip







### Travel Party Origin by State VA 31% NC 9% MD8% PA 7% NY 5% 4% WV4% 3 % GA SC 3% 3 %

### Travel Party Origin by DMA

Washington, DC (Hagerstown) Norfolk-Portsmouth-Newport News 7 %

Richmond-Petersburg 7 %

Philadelphia 6 %

5 % New York

Roanoke-Lynchburg

Baltimore 4 % Charlotte 3 %

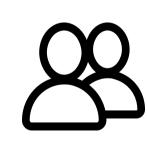
3 % Raleigh-Durham (Fayetteville)

Tri-Cities, TN-VA



Married

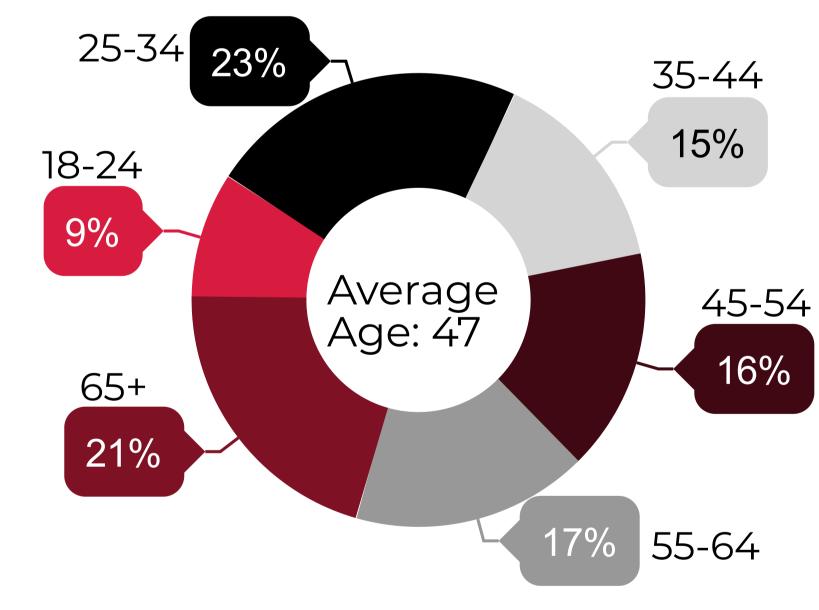
 $\mathbf{n}$   $\mathbf{n}$ Traveling with Children



2.6 Average travel party size



Annual household income of 100K or more



# Planning Sources



Use information from friends and relatives.



Search engine

10%

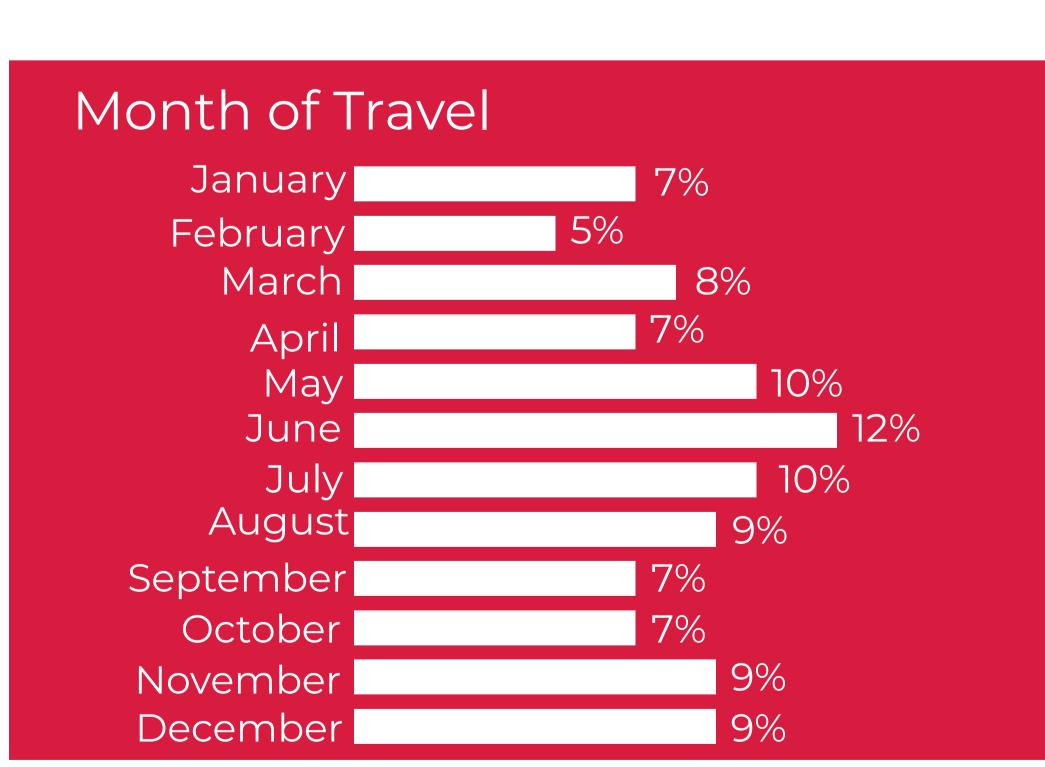
Travel provider website (airline, hotel etc.)



Destination website

8%

Full service website (Expedia, Travelocity etc.)



### Planning Time



41% consider visiting Virginia less

86%

Travel by owned auto or rental cars



8% Travel by plane