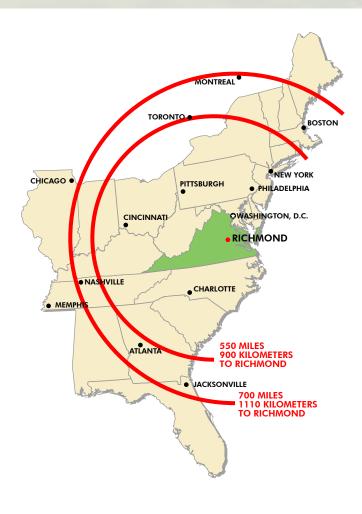
## VIRGINIA IS FOR LOVERS | CANADIAN OFFICE



507,089 VISITORS TO VIRGINIA

**2018 CANADIAN SPENDING** 

\$237 MILLION



## **2019 TRADE PARTNERSHIP OPPORTUNITIES**

### **OUR TEAM WILL:**

- Distribute brochures at consumer shows
- Distribute brochures during sales calls and CAA trainings

### **PARTNER OPTIONS:**

- Partner with VTC at consumer shows
- Provide press releases to Canadian team
- Participate in a promotion by providing in-kind trade ٠
- Support trade & media FAMs by providing in-kind trade
- Participate in Canadian promotions
- Send brochures to Canada for distribution

### **APPLY FOR A VTC MARKETING LEVERAGE GRANT!**

It is a reimbursable matching funds program with two levels of funding and a minimum of three partners. For more information, visit vatc.org/grants.

## VIRGINIA IS FOR LOVERS | CANADIAN OFFICE

# **2019-20 CONSUMER SHOWS**

## **ONTARIO SHOWS**

CAA Consumer Show Niagara September 15, 2019 North American International Motorcycle Supershow January 3-5, 2020

Toronto Golf & Travel Show February 7-9, 2020 Ottawa Travel & Vacation Show March 28-29, 2020

# **QUÉBEC SHOWS**

International Tourism & Travel Show October 25-27, 2019 Montréal Bicycle Show February 21-23, 2020

ExpoGolf Montréal March 20-22, 2020 Montréal Outdoor Adventure & Travel Show April 4-5, 2020

## CONTACT US

HEIDI JOHANNESEN Global Marketing Director (703) 217-2263 | hjohannesen@virginia.org

BRANTLEY USSERY International Marketing Manager (804) 418-1250 | bussery@virginia.org

CHRISTI BRAGINTON International Media Relations Manager (505) 500-7396 | cbraginton@virginia.org

#### **BRIGITTE "BRI" BÉLANGER-WARNER**

Canadian Media Relations & Marketing Specialist (804) 389-4688 | bwarner@virginia.org



VISIT VATC.ORG FOR MORE INFORMATION