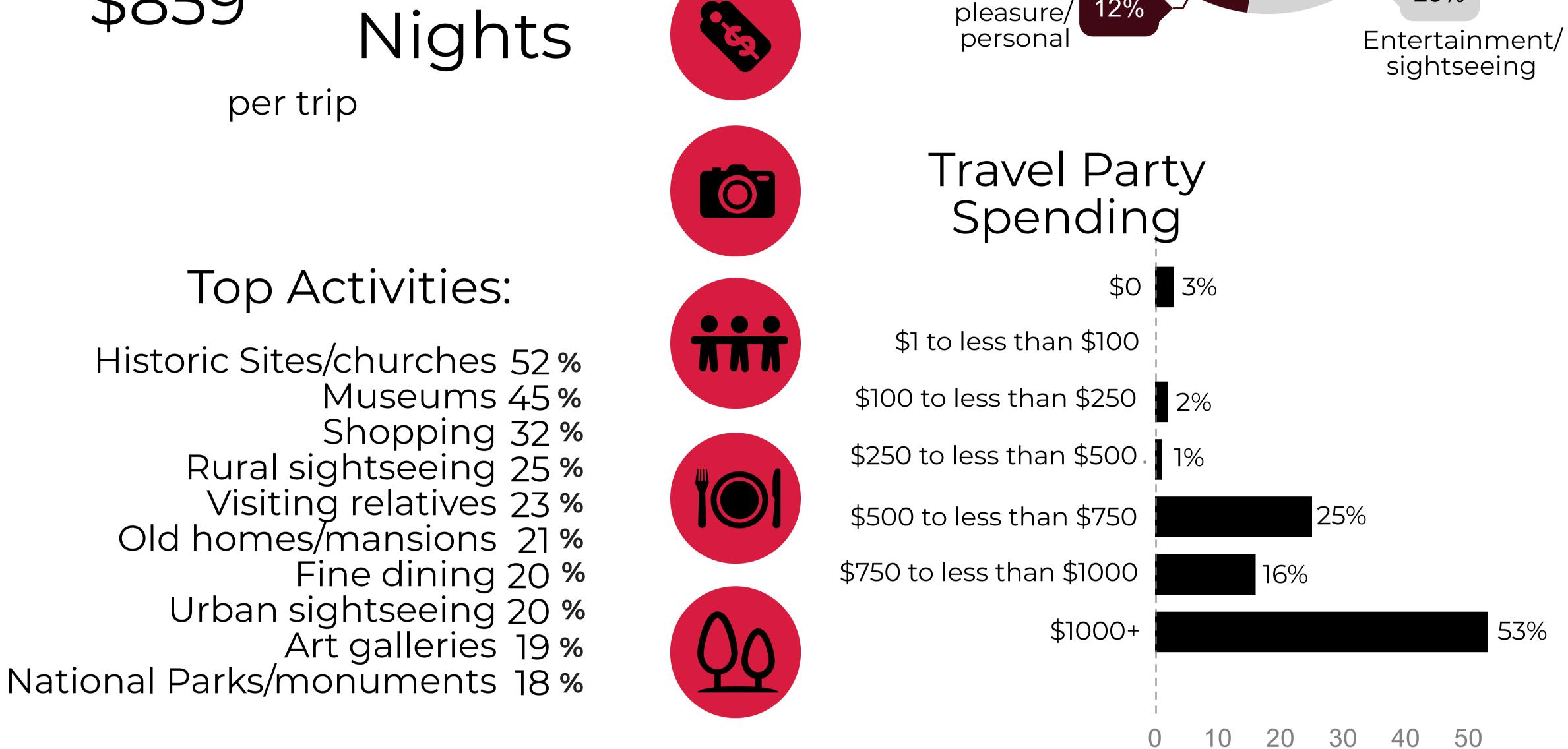


Arts & Culture

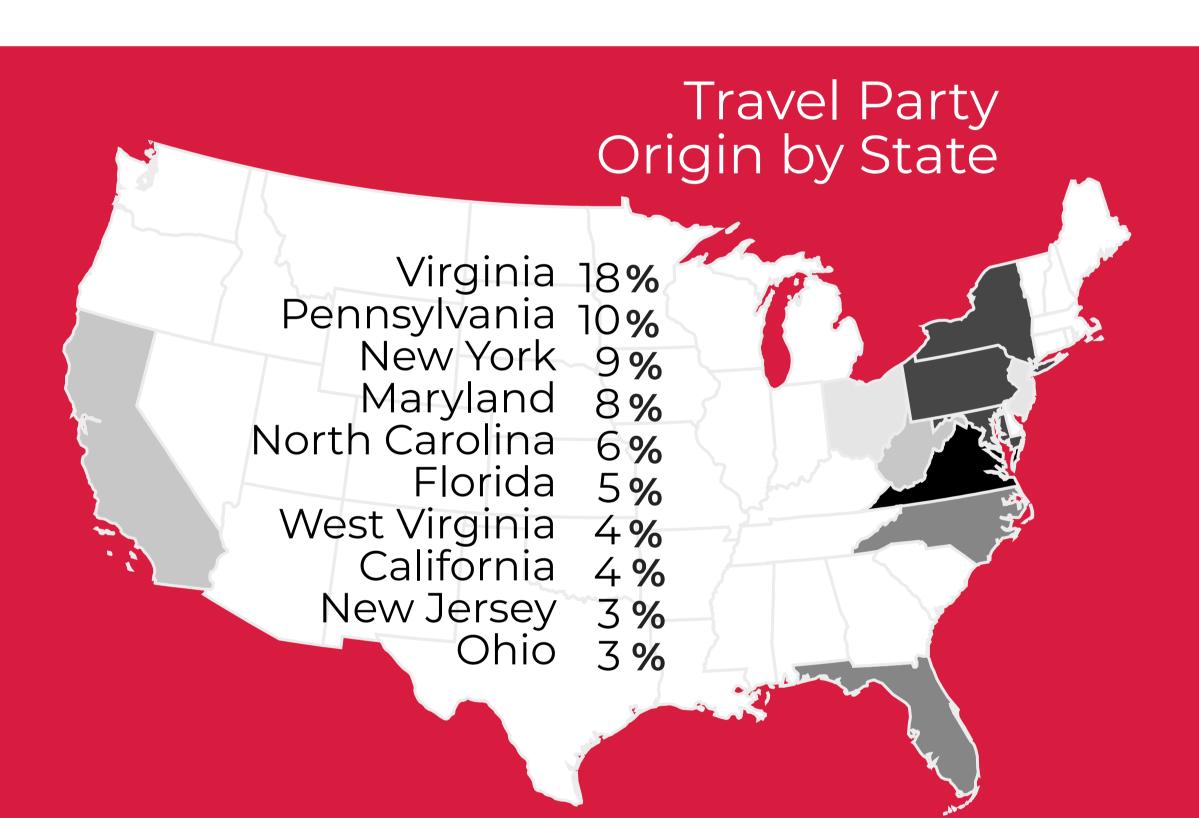


Primary Purpose of Trip Average travel party spending: Visit friends/ 43% relatives Outdoor recreation 9% \$ Other 2% Business 9% 3.3 Nights \$859 Other 25% 12%

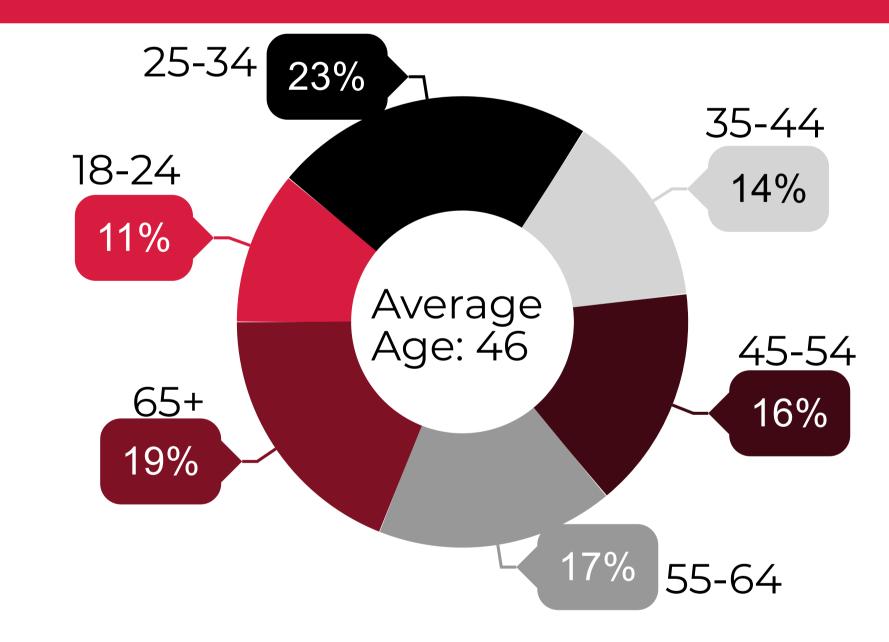


Travel Party Origin by DMÅ

Washington, DC (Hagerstown) 13% New York 9% 6% Philadelphia



- - Baltimore 5%
- 4% Richmond-Petersburg
- 3% Norfolk-Portsmouth-Newport News
 - 3% Atlanta
 - 2% Boston (Manchester)
 - 2% Johnstown-Altoona
 - 2% Los Angeles





36% \$ Annual household income of 100K or more

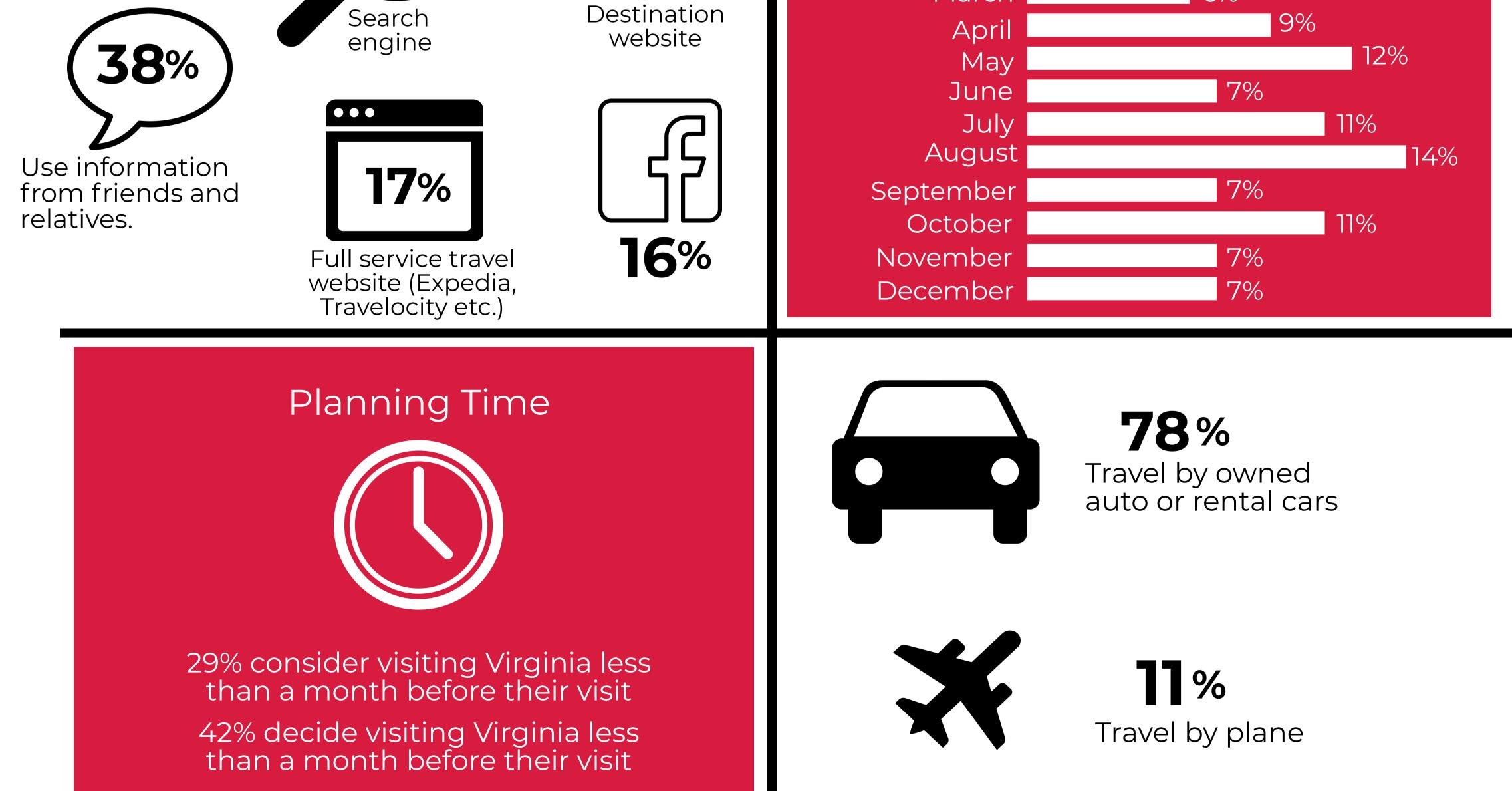
Planning Sources

Married

3.1

Average travel

party size

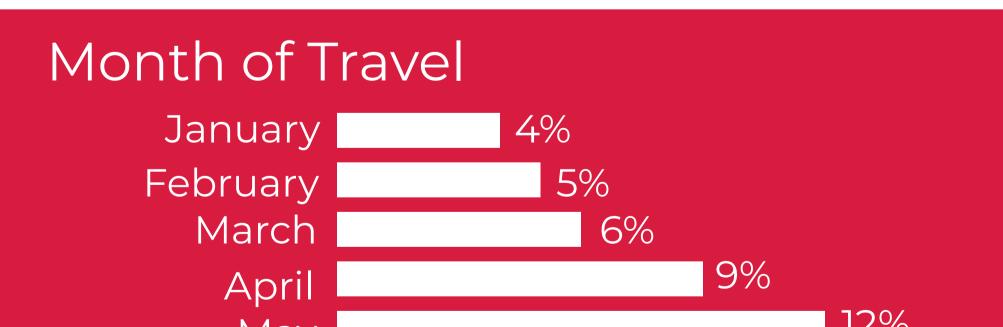






22%

 $\bullet \bullet \bullet$



ARTS & CULTURE TRAVEL PROFILE TO VIRGINIA Source: TNS TravelsAmerica, FY2017 (N=591) Includes activities of art galleries, historic sites/churches, museums, musical theater, old homes/mansions, symphony/opera/concert, theater/drama, native American ruins/rock art, local/folk art/crafts or musical performance/show.

VIRGINIA IS FOR LOVERS